



# EasyExport™

## EasyExport Insights™

No. 1

May 2020

We are pleased to introduce **EasyExport Insights™**, a new monthly publication that will provide data and analysis regarding U.S. exports of firearms and related products.

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We welcome your questions and comments. Feel free to contact us at [insights@easyexport.net](mailto:insights@easyexport.net).

EasyExport™ automatically processes international sales for U.S. companies that sell firearms, optics, parts and accessories online.

Our software and personnel handle every export and import requirement so all you have to do is ship when we give the green light. Most orders are cleared for shipment instantly.

EasyExport customers ship to dealers, distributors, government agencies and individuals in 82 countries. [Click](#) to schedule a call.

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### Understanding Our Reports

*EasyExport Insights* provides actionable information to U.S. exporters to help them grow their international sales.

*EasyExport Insights* reports are derived from data collected by the U.S. Government and published monthly by the U.S. Census Bureau. Data is released about 35 days after the close of a month. This month's reports reflect data through May 31, 2020, which was released on July 2. The issue of *EasyExport Insights* we release in August will cover the month of June 2020.

The Government collects the data via Electronic Export Information (EEI) filings exporters submit at the time of export. EEI filings group products into categories identified by what are known as "Schedule B numbers." Most product categories in our reports include a single Schedule B number; in four instances, we believe more meaningful information is provided by combining data for two Schedule B numbers.

Our *Spotlight* reports also incorporate data published by the U.S. International Trade Administration and output from a market diversification tool that is available at the International Trade Administration website.

*Grow Your Exports* reports, available only to EasyExport customers, combine proprietary EasyExport data with publicly available data to identify opportunities for growth. Monthly **Grow Your Exports** reports are included with EasyExport subscriptions.

More information about the sources of our data is available in the *Sources of our Data* section at the back of this report.

### Report Formats

Our *Monthly Export Reports* cover 20 product categories, three-year periods and sales in each product category to the top 25 countries. We opted to present most information in table format rather than graphs because we believe tables do a better job with so much information.

The reports are provided for your benefit, however, so feel free to share your ideas with us if you believe additional formats would be useful.

### Data Limitations

The data available to us suffers from some limitations, two of which are worth noting now. One is that the data does not capture all exports. The other limitation is that some data relating to optics is categorized with data not relating to the firearms industry, preventing the industry-relevant data from being segregated. We will dive into data limitations in a future issue.

### Ammunition

We are not currently tracking ammunition exports. This will change soon. We appreciate your patience.

Jeff Grody  
CEO

Max Harrison  
Director, Data Analytics

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# EasyExport Insights™

## WORLDWIDE EXPORTS (US Dollars)

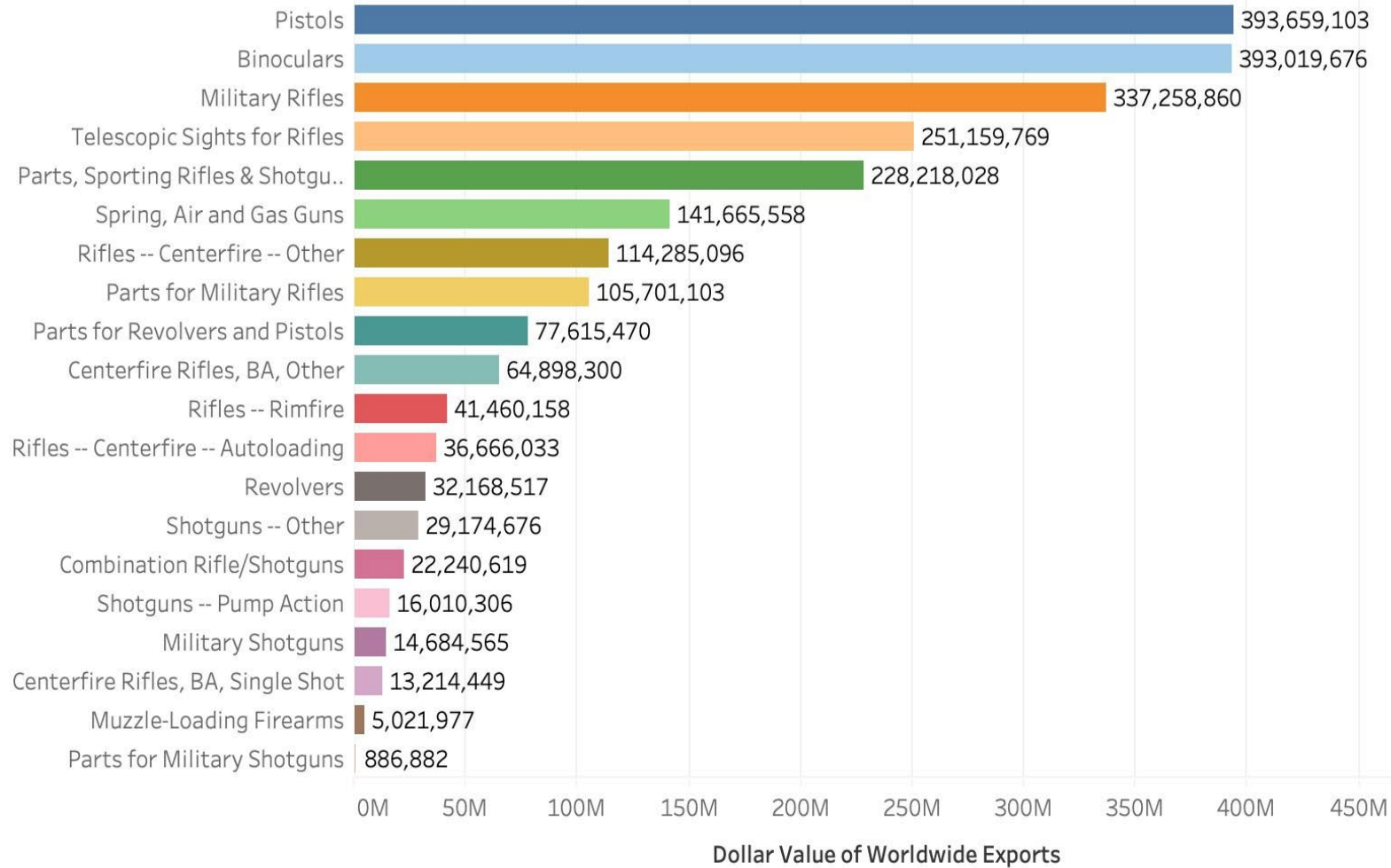
MAY 2020

Products	Current Month			Year to Date			Trailing 12 Months			Trailing 3 Year Annual Average
	2020	2019	2018	2020	2019	2018	2020	2019	2018	
<b>Handguns</b>										
Pistols	14,628,284	6,270,246	9,302,022	62,180,911	33,555,690	61,866,883	124,443,877	133,250,803	135,964,423	131,219,701
Revolvers	397,433	552,118	586,667	3,742,880	3,903,460	3,667,248	11,380,420	10,775,978	10,012,119	10,722,839
<b>Sporting Rifles</b>										
Rifles -- Centerfire -- Autoloading	1,025,876	2,468,361	1,402,128	3,877,833	6,035,552	4,421,150	11,614,407	12,715,761	12,335,865	12,222,011
Rifles -- Centerfire -- Bolt Action -- single shot	128,732	89,320	224,886	716,715	1,589,275	1,411,528	2,392,408	3,394,960	7,427,081	4,404,816
Rifles -- Centerfire -- Bolt Action -- other	1,637,177	2,888,051	1,805,059	6,969,416	9,819,069	10,027,944	20,309,775	22,159,390	22,429,135	21,632,767
Rifles -- Centerfire -- Other	4,244,171	3,548,554	5,601,163	18,070,950	16,126,151	18,734,448	38,538,808	40,497,902	35,248,386	38,095,032
Rifles -- Rimfire	683,527	819,810	1,122,194	4,103,772	6,745,083	5,089,533	13,311,795	15,422,426	12,725,937	13,820,053
<b>Sporting Shotguns</b>										
Shotguns -- Pump Action	532,679	271,848	173,149	1,308,901	1,906,439	1,719,531	4,154,808	6,287,916	5,567,582	5,336,769
Shotguns -- Other	780,348	910,961	1,963,150	4,140,661	4,473,827	4,896,543	11,235,375	9,076,404	8,862,897	9,724,892
Combination Rifle/Shotguns	362,636	647,770	872,648	3,334,492	3,501,004	3,916,453	6,281,598	7,963,384	7,995,637	7,413,540
<b>Military Rifles and Shotguns</b>										
Military Rifles	3,389,457	2,249,139	4,600,422	83,523,326	25,225,213	17,548,829	199,820,283	72,062,573	65,376,004	112,419,620
Military Shotguns	130,701	1,184,616	147,348	417,226	2,431,366	2,235,729	2,515,521	5,469,287	6,699,757	4,894,855
<b>Muzzle-Loading Firearms</b>										
Muzzle-Loading Firearms	123,158	82,612	101,136	246,713	473,307	731,300	1,125,421	2,405,688	1,490,868	1,673,992
<b>Spring, Air and Gas Guns</b>										
Spring, Air and Gas Guns	3,898,171	3,820,052	3,546,132	18,949,783	19,208,267	18,412,166	44,569,929	44,176,798	52,918,831	47,221,853
<b>Optics</b>										
Telescopic Sights for Rifles	5,638,057	7,708,704	6,465,424	32,017,206	39,499,228	38,488,988	77,836,672	87,187,742	86,135,355	83,719,923
Binoculars	9,450,161	8,905,987	9,544,782	38,126,459	37,783,920	52,168,561	132,081,874	139,870,171	121,067,631	131,006,559
<b>Parts</b>										
Parts for Revolvers and Pistols	1,496,482	1,764,208	1,907,436	8,658,482	9,115,072	9,796,925	20,085,057	31,671,355	25,859,058	25,871,823
Parts for Sporting Rifles and Shotguns	6,113,200	6,563,387	6,906,295	26,192,558	30,846,825	32,286,019	73,513,350	80,091,627	74,613,051	76,072,676
Parts for Military Rifles	1,103,122	1,429,681	3,231,717	13,022,118	11,111,455	15,514,813	31,651,341	28,678,255	45,371,507	35,233,701
Parts for Military Shotguns	0	367,800	3,144	0	416,279	15,114	101,540	605,548	179,794	295,627
<b>Grand Total</b>	<b>55,763,372</b>	<b>52,543,225</b>	<b>59,506,902</b>	<b>329,600,402</b>	<b>263,766,482</b>	<b>302,949,705</b>	<b>826,964,259</b>	<b>753,763,968</b>	<b>738,280,918</b>	<b>773,003,048</b>

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WORLDWIDE EXPORTS LAST 36 MONTHS (US DOLLARS)

MAY 2020



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## EasyExport Insights™

### PISTOLS (US Dollars)

MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Thailand	109,946,757	8,840,679	537,816	2,687,178	20,375,746	3,375,350	33,092,890	29,292,215	29,711,739	50,942,803
Canada	71,675,380	2,746,942	2,698,572	2,151,253	9,590,733	10,737,435	10,519,310	20,846,629	27,006,249	23,822,502
Philippines	36,823,354	270,555	838,525	157,592	1,134,669	1,132,631	751,829	4,597,983	27,418,543	4,806,828
Mexico	29,065,405	0	0	24,951	19,444,937	341,130	112,086	27,128,482	1,177,185	759,738
United Arab Emirates	12,082,508	0	34,453	1,601,367	76,242	195,402	1,805,130	563,229	5,056,450	6,462,829
Germany	11,582,454	181,090	224,936	144,517	1,161,536	1,483,034	2,401,045	2,391,806	4,309,958	4,880,690
Indonesia	8,416,206	103,514	93,365	15,000	443,889	863,104	199,967	1,908,393	2,236,355	4,271,458
Belgium	8,095,609	117,496	76,532	164,706	225,926	1,229,406	710,097	1,599,691	2,985,980	3,509,938
Brazil	7,236,299	21,123	67,494	14,845	902,675	629,906	93,886	4,394,208	2,624,438	217,653
Afghanistan	6,986,476	0	0	0	508,846	1,896,121	1,543,320	3,019,991	2,025,402	1,941,083
Israel	6,414,307	41,811	99,133	178,301	159,475	499,307	700,556	1,517,217	1,291,969	3,605,121
Guatemala	6,217,087	0	83,135	109,782	978,194	666,436	702,031	2,761,043	1,984,390	1,471,654
Switzerland	6,129,725	171,991	194,154	218,294	576,924	511,080	790,248	2,041,472	1,708,879	2,379,374
Australia	5,574,101	98,282	193,514	51,866	685,965	447,123	636,318	1,357,644	2,058,458	2,157,999
Italy	5,287,713	263,245	137,902	315,366	719,036	638,066	708,622	1,552,033	2,125,583	1,610,097
El Salvador	5,242,904	0	31,877	165,825	142,202	386,652	741,601	669,450	1,276,842	3,296,612
France	4,888,346	29,012	56,511	143,836	200,930	561,734	502,944	947,358	1,620,950	2,320,038
Paraguay	4,228,562	0	0	148,851	0	0	1,083,595	0	0	4,228,562
Costa Rica	3,407,244	72,608	26,121	182,853	456,541	374,470	542,005	1,125,823	954,528	1,326,893
South Africa	3,201,772	0	37,832	0	250,727	692,286	247,226	781,689	1,158,210	1,261,873
Denmark	3,159,654	12,920	0	0	15,677	2,645,738	33,128	114,251	2,830,909	214,494
Lebanon	3,146,360	0	0	0	6,368	43,167	3,073	2,759,746	146,641	239,973
Ukraine	2,128,902	313,706	71,462	112,612	479,298	314,627	267,773	1,014,083	692,251	422,568
Poland	1,835,753	9,547	76,561	22,600	209,448	229,889	246,913	626,567	656,963	552,223
Tunisia	1,783,552	0	15,264	0	0	40,934	0	1,641,949	141,603	0
<b>Grand Total</b>	<b>364,556,430</b>	<b>13,294,521</b>	<b>5,595,159</b>	<b>8,611,595</b>	<b>58,745,984</b>	<b>29,935,028</b>	<b>58,435,593</b>	<b>114,652,952</b>	<b>123,200,475</b>	<b>126,703,003</b>
<b>Percent of All U.S. Exports</b>	<b>92.6%</b>	<b>90.9%</b>	<b>89.2%</b>	<b>92.6%</b>	<b>94.5%</b>	<b>89.2%</b>	<b>94.5%</b>	<b>92.1%</b>	<b>92.5%</b>	<b>93.2%</b>

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## EasyExport Insights™

### REVOLVERS (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Thailand	8,138,580	153,774	137,425	162,939	1,613,726	759,472	807,682	3,977,380	1,983,769	2,177,431
Germany	5,213,895	0	29,373	37,703	693,081	958,548	186,385	2,514,923	2,215,187	483,785
Belgium	3,173,138	0	0	44,507	7,730	45,723	541,481	256,809	178,968	2,737,361
France	2,291,505	20,893	49,228	3,380	92,841	175,577	296,058	863,779	918,621	509,105
Italy	1,900,536	27,230	33,453	97,359	72,041	152,777	199,540	531,395	973,187	395,954
Switzerland	1,579,325	3,900	33,059	64,293	128,030	285,080	203,711	520,353	687,500	371,472
Australia	1,327,762	28,425	0	12,433	373,385	0	85,517	458,811	307,300	561,651
Austria	933,190	0	5,489	0	12,373	184,305	75,121	290,532	524,067	118,591
Norway	916,882	0	9,864	0	40,247	75,087	153,864	204,056	252,021	460,805
Philippines	763,370	0	0	0	69,205	0	6,853	438,860	129,905	194,605
Czech Republic	597,863	6,029	12,220	0	27,196	138,645	18,138	71,421	484,948	41,494
Argentina	546,036	0	0	0	0	13,036	39,757	79,964	287,720	178,352
Korea, South	383,445	0	0	0	124,540	0	258,905	124,540	0	258,905
Sweden	301,557	9,026	18,077	0	24,750	76,228	24,375	66,062	176,647	58,848
Hong Kong	272,500	0	0	0	0	135,000	137,500	0	135,000	137,500
Poland	248,635	5,768	0	0	35,856	56,122	20,464	92,122	115,360	41,153
Denmark	232,956	25,885	0	0	25,885	39,325	0	39,907	108,589	84,460
Guatemala	221,695	0	0	0	17,245	5,116	9,130	138,713	20,737	62,245
Slovakia	211,154	0	0	0	35,499	70,112	11,993	59,129	104,026	47,999
New Zealand	204,748	0	0	0	17,513	6,396	22,193	119,374	47,722	37,652
Paraguay	193,565	0	0	0	0	0	37,808	0	0	193,565
Bulgaria	157,291	0	0	0	8,150	40,460	0	72,922	57,098	27,271
Lebanon	157,010	0	0	0	0	0	0	0	0	157,010
Mexico	145,560	110,809	66,185	23,868	178,207	122,311	182,808	69,205	69,502	6,853
South Africa	135,296	0	0	0	7,757	64,290	9,280	28,488	76,213	30,595
<b>Grand Total</b>	<b>30,247,494</b>	<b>391,739</b>	<b>394,373</b>	<b>446,482</b>	<b>3,605,257</b>	<b>3,403,610</b>	<b>3,328,563</b>	<b>11,018,745</b>	<b>9,854,087</b>	<b>9,374,662</b>
<b>Percent of All U.S. Exports</b>	<b>94.0%</b>	<b>98.6%</b>	<b>71.4%</b>	<b>76.1%</b>	<b>96.3%</b>	<b>87.2%</b>	<b>90.8%</b>	<b>96.8%</b>	<b>91.4%</b>	<b>93.6%</b>

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## EasyExport Insights™

RIFLES -- CENTERFIRE -- AUTOLOAD (US Dollars)

MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
France	3,193,735	439,255	308,617	5,125	655,858	513,096	363,375	1,049,707	1,013,692	1,130,336
Poland	3,052,363	90,552	169,939	70,704	460,099	523,607	388,654	929,091	1,234,828	888,444
Switzerland	2,971,342	24,347	295,086	170,619	295,542	617,352	390,366	1,117,046	1,003,320	850,976
Germany	2,742,972	0	198,036	108,972	385,749	419,799	423,750	1,054,528	776,356	912,088
South Africa	2,639,289	0	119,259	0	27,767	736,647	224,687	346,744	1,167,029	1,125,516
Belgium	1,808,668	79,505	0	27,900	96,805	52,476	268,583	537,212	154,759	1,116,697
Ukraine	1,665,905	0	13,623	112,854	309,922	326,305	118,654	599,634	736,256	330,015
Italy	1,630,598	50,028	125,334	10,436	75,425	282,654	109,414	505,518	609,055	516,025
Finland	1,506,317	0	40,258	26,788	156,413	180,097	218,494	518,817	463,483	524,017
El Salvador	1,327,183	0	10,246	606,645	0	19,046	606,645	2,917	30,321	1,293,945
Sweden	1,041,151	17,091	46,408	6,130	175,821	207,675	36,051	554,320	389,394	97,437
New Zealand	1,023,762	0	0	22,871	195,600	177,729	149,590	209,745	479,718	334,299
Chile	1,019,153	0	997,461	0	0	997,461	0	3,492	997,461	18,200
Czech Republic	994,736	12,757	16,150	26,707	81,803	117,618	83,376	229,635	476,140	288,961
Mexico	909,119	35,894	0	0	35,894	0	9,880	597,200	27,720	284,199
Brazil	862,342	42,134	0	0	137,665	90,250	0	574,742	287,600	0
Indonesia	663,327	0	22,000	0	0	57,955	52,160	23,565	236,123	403,639
Philippines	590,225	0	0	0	0	0	115,121	256,511	294,796	38,918
Thailand	560,394	120,545	9,002	11,205	188,574	49,467	58,505	307,926	146,543	105,925
Paraguay	526,604	0	0	23,506	0	0	235,675	0	0	526,604
Austria	437,610	5,436	0	0	13,921	0	0	16,543	369,980	51,087
Sri Lanka	400,000	0	0	0	0	0	0	400,000	0	0
Kazakhstan	398,764	0	0	66,360	88,349	0	135,550	172,218	66,780	159,766
Argentina	331,469	3,496	0	0	3,496	37,683	27,440	61,445	217,636	52,388
Spain	315,801	0	0	8,110	14,570	106,374	8,110	119,361	185,330	11,110
<b>Grand Total</b>	<b>32,612,829</b>	<b>921,040</b>	<b>2,371,419</b>	<b>1,304,932</b>	<b>3,399,273</b>	<b>5,513,291</b>	<b>4,024,080</b>	<b>10,187,917</b>	<b>11,364,320</b>	<b>11,060,592</b>
<b>Percent of All U.S. Exports</b>	<b>88.9%</b>	<b>89.8%</b>	<b>96.1%</b>	<b>93.1%</b>	<b>87.7%</b>	<b>91.3%</b>	<b>91.0%</b>	<b>87.7%</b>	<b>89.4%</b>	<b>89.7%</b>

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## EasyExport Insights™

### RIFLES -- CENTERFIRE -- BOLT ACTION -- SINGLE SHOT (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Australia	2,469,828	31,052	28,763	65,219	74,958	209,027	394,245	303,934	521,231	1,644,663
Germany	1,674,999	0	2,709	0	4,980	76,320	128,652	8,380	134,327	1,532,292
United Arab Emirates	1,651,325	0	0	0	0	728,388	262,325	0	1,384,200	267,125
France	853,291	0	17,370	46,973	23,351	100,150	46,973	71,240	203,512	578,539
Sweden	530,851	32,440	0	3,500	32,440	0	10,689	251,564	27,875	251,412
Thailand	495,646	8,010	8,470	20,067	140,234	38,594	88,377	268,446	130,003	97,197
New Zealand	478,942	28,972	0	10,130	112,636	7,866	21,092	182,159	20,081	276,702
Switzerland	478,003	0	0	0	21,340	52,994	43,116	115,792	128,588	233,623
South Africa	473,113	0	0	0	6,000	16,006	101,827	34,213	67,477	371,423
Italy	398,086	0	0	0	23,009	0	25,830	90,860	13,797	293,429
Ukraine	387,366	0	0	7,700	22,882	0	42,346	61,880	52,168	273,318
United Kingdom	377,294	0	5,580	12,432	4,750	19,069	119,427	33,653	69,827	273,814
Indonesia	353,176	6,000	0	0	29,375	15,445	0	266,249	49,835	37,092
Kazakhstan	298,531	0	0	51,828	17,966	45,348	82,058	90,208	63,030	145,293
Mexico	270,817	0	0	0	57,715	31,651	0	79,240	90,663	100,914
Austria	270,614	0	0	0	0	73,695	11,181	0	82,365	188,249
Ireland	210,701	0	7,000	0	0	7,000	0	140,700	7,000	63,001
Japan	181,718	4,792	0	7,037	38,589	44,909	7,037	95,563	75,575	10,580
Namibia	180,795	0	0	0	0	0	0	0	54,406	126,389
Argentina	177,009	11,367	0	0	20,367	32,814	0	20,367	42,409	114,233
Spain	130,633	0	0	0	28,712	4,903	0	43,145	10,643	76,845
Belgium	128,207	6,099	0	0	6,099	13,005	0	45,994	13,005	69,208
Norway	127,630	0	0	0	8,880	0	2,740	8,880	0	118,750
Hungary	64,221	0	0	0	9,733	0	0	22,164	11,928	30,129
Bulgaria	58,913	0	0	0	0	0	0	33,831	0	25,082
<b>Grand Total</b>	<b>12,721,709</b>	<b>128,732</b>	<b>69,892</b>	<b>224,886</b>	<b>684,016</b>	<b>1,517,184</b>	<b>1,387,915</b>	<b>2,268,462</b>	<b>3,253,945</b>	<b>7,199,302</b>
<b>Percent of All U.S. Exports</b>	<b>96.3%</b>	<b>100.0%</b>	<b>78.2%</b>	<b>100.0%</b>	<b>95.4%</b>	<b>95.5%</b>	<b>98.3%</b>	<b>94.8%</b>	<b>95.8%</b>	<b>96.9%</b>

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## EasyExport Insights™

### RIFLES -- CENTERFIRE -- BOLT ACTION -- OTHER (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	11,104,942	710,750	550,509	432,483	2,002,827	1,867,834	1,612,626	3,683,547	3,832,937	3,588,458
Australia	7,707,263	326,290	199,070	83,009	887,738	844,045	1,215,174	2,625,788	2,582,371	2,499,104
Germany	7,465,914	166,146	933,499	202,965	690,539	2,098,171	1,066,391	1,928,436	3,485,790	2,051,688
France	4,548,374	0	144,958	195,980	202,941	531,766	718,966	1,010,220	1,696,601	1,841,553
South Africa	3,355,175	4,200	135,629	184,777	11,400	615,047	1,139,435	694,499	1,014,984	1,645,692
New Zealand	2,611,762	0	46,724	45,665	417,609	179,152	295,237	1,188,497	533,404	889,861
Ukraine	2,377,876	36,231	245,338	0	93,295	333,098	358,120	359,668	841,163	1,177,045
Thailand	2,177,264	61,465	105,006	5,624	298,038	429,820	84,168	956,975	740,722	479,567
United Kingdom	1,948,311	0	140,161	13,185	108,081	264,918	421,058	468,811	743,466	736,034
Italy	1,736,191	13,754	68,463	125,120	77,926	344,337	289,729	427,793	739,667	568,731
Argentina	1,625,484	0	3,700	0	178,719	113,127	603,899	348,959	274,119	1,002,406
Poland	1,248,312	0	45,523	85,703	84,542	85,040	339,996	238,278	381,311	628,723
Indonesia	1,118,033	0	4,800	0	116,874	270,446	13,100	467,107	491,039	159,887
Oman	1,064,987	0	0	0	0	0	0	0	273,763	791,224
Spain	1,048,999	0	22,350	46,202	116,321	190,010	82,706	475,474	339,784	233,741
Belgium	976,358	53,608	8,243	0	383,408	99,885	17,601	685,826	187,306	103,226
United Arab Emirates	925,135	0	0	0	33,838	18,590	367,990	236,747	64,139	624,249
Switzerland	888,221	25,606	40,649	47,167	148,996	129,690	107,139	359,403	296,682	232,136
Hungary	868,632	78,052	0	0	147,783	74,699	119,681	271,127	307,347	290,158
Norway	770,629	0	4,330	53,404	107,689	159,321	68,053	274,284	282,574	213,771
Czech Republic	572,765	15,609	0	11,660	70,699	94,564	92,556	191,422	208,828	172,515
Brazil	570,987	6,297	34,758	12,223	86,977	68,751	32,273	373,480	134,455	63,052
Austria	551,635	42,541	85,378	9,550	66,839	152,415	56,324	246,826	218,793	86,016
Denmark	531,893	0	0	20,624	52,340	32,585	112,353	112,112	95,881	323,900
Mexico	502,088	0	0	38,750	5,000	0	69,050	239,952	63,069	199,067
<b>Grand Total</b>	<b>58,297,230</b>	<b>1,540,549</b>	<b>2,819,088</b>	<b>1,614,091</b>	<b>6,390,419</b>	<b>8,997,311</b>	<b>9,283,625</b>	<b>17,865,231</b>	<b>19,830,195</b>	<b>20,601,804</b>
<b>Percent of All U.S. Exports</b>	<b>89.8%</b>	<b>94.1%</b>	<b>97.6%</b>	<b>89.4%</b>	<b>91.7%</b>	<b>91.6%</b>	<b>92.6%</b>	<b>88.0%</b>	<b>89.5%</b>	<b>91.9%</b>

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## EasyExport Insights™

RIFLES -- CENTERFIRE -- OTHER (US Dollars)

MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	98,196,397	4,117,687	3,125,884	4,950,689	16,197,795	14,084,312	16,331,540	32,978,955	33,554,811	31,662,631
Australia	5,174,841	2,850	189,480	400,652	422,555	719,827	1,322,503	1,598,514	1,599,697	1,976,630
Oman	2,246,644	0	0	0	0	0	0	0	2,246,644	0
Germany	1,794,127	33,651	142,648	54,538	346,959	327,048	179,006	764,560	769,924	259,643
France	1,442,718	0	0	52,938	355,743	212,827	278,774	812,226	281,579	348,913
United Kingdom	873,131	19,030	58,246	77,325	71,343	108,052	216,270	255,073	325,398	292,660
New Zealand	842,643	0	4,416	0	158,281	42,931	106,697	596,393	111,379	134,871
Italy	589,462	0	0	12,262	95,691	112,792	14,775	255,846	312,904	20,712
Denmark	494,696	0	0	0	53,095	19,441	37,029	293,854	141,396	59,446
Switzerland	254,941	0	0	0	65,821	57,186	11,294	144,272	94,014	16,655
Norway	249,884	41,230	0	15,822	54,698	69,149	21,972	74,969	128,753	46,162
Belgium	181,003	0	0	0	0	30,835	6,081	53,827	74,187	52,989
Ukraine	179,899	0	0	3,950	15,007	10,679	3,950	40,358	135,591	3,950
Czech Republic	177,146	14,953	0	0	14,953	0	26,983	114,703	31,628	30,815
Thailand	150,138	0	0	0	33,456	5,635	0	117,837	32,301	0
South Africa	146,447	0	3,039	18,014	6,000	85,265	41,829	12,081	85,265	49,101
Spain	139,529	0	0	0	16,282	30,929	8,232	42,860	78,235	18,434
Argentina	138,100	0	0	0	67,356	0	48,689	67,356	9,626	61,118
Indonesia	102,959	0	0	0	0	0	0	0	102,959	0
Finland	98,184	0	0	0	0	62,861	17,660	0	76,630	21,554
Guatemala	79,030	0	0	0	0	0	0	0	20,663	58,367
Poland	66,550	0	0	0	0	42,012	0	20,995	45,555	0
Chile	62,748	0	9,866	4,364	14,855	15,316	4,364	23,758	25,990	13,000
Sweden	61,161	14,770	0	0	33,179	0	8,596	33,179	10,574	17,408
Georgia	58,262	0	0	0	8,542	49,720	0	8,542	49,720	0
<b>Grand Total</b>	<b>113,800,640</b>	<b>4,244,171</b>	<b>3,533,579</b>	<b>5,590,554</b>	<b>18,031,611</b>	<b>16,086,817</b>	<b>18,686,244</b>	<b>38,310,158</b>	<b>40,345,423</b>	<b>35,145,059</b>
<b>Percent of All U.S. Exports</b>	<b>99.6%</b>	<b>100.0%</b>	<b>99.6%</b>	<b>99.8%</b>	<b>99.8%</b>	<b>99.8%</b>	<b>99.7%</b>	<b>99.4%</b>	<b>99.6%</b>	<b>99.7%</b>

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## EasyExport Insights™

### RIFLES -- RIMFIRE (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	14,783,608	213,915	197,718	555,943	1,829,090	1,840,578	2,077,515	4,404,658	4,676,588	5,702,362
Australia	7,111,360	76,526	12,940	53,978	246,323	2,225,027	652,846	1,708,959	3,979,730	1,422,671
Germany	2,658,775	75,316	212,997	4,382	276,208	713,861	277,773	735,337	1,384,615	538,823
New Zealand	2,118,133	60,898	0	0	416,146	110,849	235,292	1,208,886	357,744	551,503
France	1,890,752	0	12,507	161,716	77,770	328,953	275,545	475,745	889,902	525,105
Thailand	1,489,892	34,273	32,116	12,945	297,517	202,103	135,632	713,508	430,086	346,298
United Kingdom	1,448,072	22,488	15,806	50,868	166,775	78,778	170,090	641,378	528,344	278,350
Mexico	938,133	0	83,354	27,000	132,978	83,354	44,887	615,734	258,246	64,153
Belgium	826,340	19,740	0	5,909	73,504	13,111	39,001	303,138	49,055	474,147
Sweden	765,975	0	11,193	0	6,921	88,631	86,287	258,171	286,584	221,220
Guatemala	718,949	0	0	93,000	0	40,046	170,678	250,916	175,182	292,851
Argentina	687,213	32,765	0	0	48,056	51,638	139,195	137,963	235,141	314,109
Ukraine	553,461	0	62,340	3,786	29,895	69,469	3,786	226,496	128,329	198,636
Switzerland	427,968	34,994	54,859	0	85,240	109,962	84,437	146,574	146,683	134,711
South Africa	390,901	0	32,174	0	0	121,331	62,088	11,160	191,719	188,022
Philippines	380,913	0	0	12,690	39,632	0	79,637	118,708	127,506	134,699
Austria	369,440	25,674	28,543	0	34,017	69,458	21,324	159,971	137,686	71,783
Spain	364,856	0	0	9,703	7,083	133,766	49,772	55,872	214,607	94,377
Italy	326,529	0	34,915	22,315	8,717	90,295	61,431	96,278	143,270	86,981
Norway	260,550	0	0	0	23,757	15,202	51,488	79,775	103,600	77,175
Paraguay	236,119	0	0	40,945	0	0	108,541	0	0	236,119
Poland	234,757	0	6,059	0	9,377	48,057	9,600	109,102	90,021	35,634
Greenland	209,163	0	0	0	0	14,070	0	126,492	72,840	9,831
Denmark	196,618	6,679	0	0	15,152	20,756	37,660	39,593	77,556	79,469
United Arab Emirates	190,059	0	0	0	0	0	0	3,197	85,224	101,638
<b>Grand Total</b>	<b>39,578,536</b>	<b>603,268</b>	<b>797,521</b>	<b>1,055,180</b>	<b>3,824,158</b>	<b>6,469,295</b>	<b>4,874,505</b>	<b>12,627,611</b>	<b>14,770,258</b>	<b>12,180,667</b>
<b>Percent of All U.S. Exports</b>	<b>95.5%</b>	<b>88.3%</b>	<b>97.3%</b>	<b>94.0%</b>	<b>93.2%</b>	<b>95.9%</b>	<b>95.8%</b>	<b>94.9%</b>	<b>95.8%</b>	<b>95.7%</b>

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## EasyExport Insights™

### SHOTGUNS -- PUMP ACTION (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Thailand	1,512,367	28,544	29,345	15,734	282,872	221,910	129,914	547,065	629,144	336,158
Ukraine	1,470,756	0	0	0	20,798	0	0	429,908	601,213	439,635
Poland	1,135,231	7,900	34,713	0	22,019	106,155	62,169	147,266	506,860	481,105
Germany	1,033,165	0	72,612	14,481	18,731	194,928	59,235	514,817	331,739	186,609
Oman	944,000	0	0	0	0	0	0	0	944,000	0
Ghana	889,179	359,000	0	0	359,000	399,933	0	359,000	530,179	0
France	751,046	0	0	0	0	174,320	27,299	46,667	235,575	468,804
Argentina	644,499	0	0	0	18,091	0	134,930	44,873	146,634	452,992
Brazil	600,824	0	0	0	0	0	0	45,207	0	555,617
Bangladesh	494,077	0	0	0	0	0	164,695	23,612	296,795	173,670
Guatemala	475,233	0	0	81,185	0	80,923	111,685	104,142	181,796	189,295
United Kingdom	371,062	100,980	54,313	11,789	116,144	61,254	26,593	130,739	142,851	97,472
Switzerland	367,862	0	14,964	0	13,549	44,221	11,337	148,396	158,733	60,733
New Zealand	367,127	0	0	0	35,798	36,165	136,020	63,406	73,211	230,510
Jordan	360,526	0	0	0	0	51,352	37,428	65,786	168,888	125,852
Sweden	314,713	10,150	0	0	40,200	21,552	42,300	104,812	68,558	141,343
Chile	299,277	0	2,692	0	30,144	6,808	65,246	104,123	75,716	119,438
Nicaragua	237,230	0	0	0	0	0	158,760	0	0	237,230
Czech Republic	211,461	3,070	0	0	3,070	11,450	18,473	43,487	58,470	109,504
South Africa	211,363	0	0	11,459	0	46,504	53,988	26,854	118,826	65,683
Turkey	194,390	0	0	0	82,078	3,386	45,548	142,557	6,285	45,548
Philippines	185,006	0	0	0	25,665	0	10,293	91,348	66,982	26,676
Japan	179,088	0	0	19,145	16,198	29,882	53,717	57,584	37,554	83,950
Paraguay	164,338	0	0	0	0	0	72,100	0	0	164,338
Greece	152,266	0	15,920	0	0	128,351	0	23,915	128,351	0
<b>Grand Total</b>	<b>13,566,086</b>	<b>509,644</b>	<b>224,559</b>	<b>153,793</b>	<b>1,084,357</b>	<b>1,619,094</b>	<b>1,421,730</b>	<b>3,265,564</b>	<b>5,508,360</b>	<b>4,792,162</b>
<b>Percent of All U.S. Exports</b>	<b>84.7%</b>	<b>95.7%</b>	<b>82.6%</b>	<b>88.8%</b>	<b>82.8%</b>	<b>84.9%</b>	<b>82.7%</b>	<b>78.6%</b>	<b>87.6%</b>	<b>86.1%</b>

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## EasyExport Insights™

### SHOTGUNS -- OTHER (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	11,985,275	673,432	542,078	436,784	2,405,968	2,187,513	1,867,768	4,582,110	4,013,830	3,389,335
Portugal	2,745,443	0	8,850	1,334,746	0	8,850	1,469,754	1,041,416	8,850	1,695,177
United Kingdom	2,637,302	17,395	16,528	15,600	308,369	311,340	321,742	1,161,562	917,005	558,735
Mexico	1,727,379	0	143,516	0	0	526,166	0	1,164,556	545,891	16,932
Japan	1,164,213	0	56,430	14,996	159,261	169,277	167,148	388,497	334,630	441,086
Thailand	801,550	30,850	11,289	79,743	71,163	175,229	156,271	204,320	296,897	300,333
Brazil	800,112	0	6,951	0	24,895	21,285	0	457,345	336,567	6,200
Turkey	765,785	0	0	0	180,362	16,917	23,145	283,811	274,814	207,160
Italy	749,772	0	0	0	178,475	225,468	54,584	258,129	375,393	116,250
Australia	473,105	0	4,000	0	26,184	72,717	148,946	44,625	210,155	218,325
Egypt	408,900	0	0	0	408,900	0	0	408,900	0	0
New Zealand	377,100	31,871	0	3,600	94,441	110,823	18,672	106,589	128,449	142,062
Jamaica	248,274	0	0	0	45,813	13,536	0	131,579	35,466	81,229
Germany	236,792	0	2,550	0	45,380	18,350	62,183	87,127	29,585	120,080
Colombia	225,126	0	0	0	0	0	54,384	0	0	225,126
Trinidad and Tobago	213,238	26,800	3,458	0	75,709	53,944	0	154,367	58,871	0
Philippines	196,935	0	0	0	20,810	0	0	20,810	112,629	63,496
China	188,188	0	0	0	0	23,313	0	0	23,313	164,875
Bolivia	172,815	0	0	0	0	0	0	106,501	66,314	0
Spain	172,160	0	0	0	0	17,100	32,735	15,245	82,840	74,075
Poland	159,431	0	19,420	0	3,839	48,133	69,194	3,839	56,487	99,105
Ghana	157,180	0	0	0	0	142,728	0	0	157,180	0
Iceland	146,967	0	0	9,745	0	0	68,894	31,775	8,314	106,878
Sweden	138,592	0	0	3,550	12,136	10,398	17,980	32,630	52,756	53,206
Kuwait	137,629	0	4,800	18,528	0	26,523	18,528	69,904	49,197	18,528
<b>Grand Total</b>	<b>27,029,263</b>	<b>780,348</b>	<b>819,870</b>	<b>1,917,292</b>	<b>4,061,705</b>	<b>4,179,610</b>	<b>4,551,928</b>	<b>10,755,637</b>	<b>8,175,433</b>	<b>8,098,193</b>
<b>Percent of All U.S. Exports</b>	<b>92.6%</b>	<b>100.0%</b>	<b>90.0%</b>	<b>97.7%</b>	<b>98.1%</b>	<b>93.4%</b>	<b>93.0%</b>	<b>95.7%</b>	<b>90.1%</b>	<b>91.4%</b>

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## EasyExport Insights™

### COMBINATION RIFLE/SHOTGUNS (US Dollars)

MAY 2020

Top 15 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	21,955,166	362,636	634,404	868,906	3,314,548	3,457,461	3,907,302	6,162,485	7,822,147	7,970,534
Italy	63,824	0	13,366	0	0	26,956	0	0	63,824	0
Australia	54,227	0	0	0	6,444	7,371	0	20,882	24,219	9,126
Portugal	30,315	0	0	0	0	0	0	30,315	0	0
Jordan	29,045	0	0	0	0	0	0	0	29,045	0
Japan	27,812	0	0	0	9,571	2,803	0	22,076	5,736	0
Spain	24,499	0	0	0	0	0	0	24,499	0	0
New Zealand	14,631	0	0	0	0	0	5,409	9,222	0	5,409
France	12,000	0	0	0	0	0	0	0	12,000	0
Panama	8,190	0	0	0	0	0	0	8,190	0	0
Turkey	6,413	0	0	0	0	6,413	0	0	6,413	0
Macedonia	3,929	0	0	0	3,929	0	0	3,929	0	0
Mexico	3,742	0	0	3,742	0	0	3,742	0	0	3,742
Germany	3,695	0	0	0	0	0	0	0	0	3,695
Ukraine	3,131	0	0	0	0	0	0	0	0	3,131
<b>Grand Total</b>	<b>22,240,619</b>	<b>362,636</b>	<b>647,770</b>	<b>872,648</b>	<b>3,334,492</b>	<b>3,501,004</b>	<b>3,916,453</b>	<b>6,281,598</b>	<b>7,963,384</b>	<b>7,995,637</b>
<b>Percent of All U.S. Exports</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

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## EasyExport Insights™

### MILITARY RIFLES (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
India	72,254,990	0	0	0	27,126,000	117,472	0	72,137,518	117,472	0
Thailand	58,584,803	0	545,935	0	12,776,495	1,509,702	172,202	54,251,821	3,862,147	470,835
Kuwait	27,070,769	0	884,400	869,160	5,946,750	1,895,058	1,083,060	7,056,449	17,438,072	2,576,248
Lebanon	18,361,179	0	0	152,427	12,976,669	0	411,145	13,830,982	215,264	4,314,933
Jordan	14,898,925	451,062	37,567	1,128,784	2,022,159	3,397,807	1,293,184	2,042,348	6,219,557	6,637,020
United Arab Emirates	12,719,000	0	0	0	126,672	0	560,317	565,172	1,515,272	10,638,556
Oman	9,622,436	0	0	41,250	7,635,000	0	43,826	7,639,501	900,659	1,082,276
Malaysia	9,566,956	0	0	0	0	2,848	4,000	2,485,770	4,337,386	2,743,800
Tunisia	7,724,051	0	0	117,968	3,133,358	161,160	285,548	3,597,109	2,804,256	1,322,686
Afghanistan	7,192,955	749,715	0	0	779,742	2,886,175	0	2,393,045	3,002,065	1,797,845
Mexico	6,638,502	142,800	0	0	542,137	1,723,101	902,242	1,087,150	3,001,406	2,549,946
Egypt	6,020,252	0	0	0	557,199	0	0	6,020,252	0	0
Israel	5,879,157	0	0	0	854,043	3,822,295	581,469	1,341,435	3,940,126	597,596
New Zealand	5,418,672	0	0	0	109,396	661,728	3,088	151,895	801,101	4,465,676
Georgia	5,414,076	0	82,289	1,434,197	0	101,085	3,242,904	12,240	146,937	5,254,899
Germany	5,301,654	0	7,562	107,000	1,386,389	163,358	714,809	1,740,030	2,415,184	1,146,440
Netherlands	5,085,813	0	0	16,100	1,204,000	0	23,100	1,254,368	861,059	2,970,386
United Kingdom	4,511,758	25,000	60,900	89,034	580,129	1,795,287	820,365	960,454	2,422,492	1,128,812
Australia	4,359,390	0	12,550	153,090	895,068	1,267,123	641,241	1,532,579	1,750,218	1,076,593
Philippines	3,535,333	0	98,440	0	91,841	722,934	0	2,663,609	865,248	6,476
Qatar	3,521,017	1,687,500	0	0	1,687,500	1,250,000	250,000	1,743,446	1,527,571	250,000
Sweden	3,417,025	0	16,836	0	94,155	555,880	116,549	285,487	999,443	2,132,095
Ukraine	3,245,684	225,855	0	50,389	278,513	42,215	130,329	614,649	2,364,754	266,281
Jamaica	3,243,992	0	74,732	0	0	74,732	0	3,169,260	74,732	0
Brazil	3,130,681	2,898	5,789	0	884,702	23,067	799,265	1,918,269	391,708	820,704
<b>Grand Total</b>	<b>306,719,070</b>	<b>3,284,830</b>	<b>1,827,000</b>	<b>4,159,399</b>	<b>81,687,917</b>	<b>22,173,027</b>	<b>12,078,643</b>	<b>190,494,838</b>	<b>61,974,129</b>	<b>54,250,103</b>
<b>Percent of All U.S. Exports</b>	<b>90.9%</b>	<b>96.9%</b>	<b>81.2%</b>	<b>90.4%</b>	<b>97.8%</b>	<b>87.9%</b>	<b>68.8%</b>	<b>95.3%</b>	<b>86.0%</b>	<b>83.0%</b>

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## EasyExport Insights™

### MILITARY SHOTGUNS (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	5,435,753	130,701	55,280	123,513	277,569	495,423	801,816	1,117,581	1,086,246	3,231,926
Kuwait	3,784,748	0	1,104,820	0	0	1,699,360	16,500	0	3,002,248	782,500
Afghanistan	1,121,790	0	0	0	0	0	1,105,950	15,840	0	1,105,950
Singapore	893,094	0	0	0	0	0	0	0	0	893,094
Lebanon	822,730	0	0	0	0	0	0	0	634,250	188,480
Djibouti	448,836	0	0	0	0	0	0	448,836	0	0
France	421,728	0	0	0	52,471	145,027	21,549	130,331	246,583	44,814
Guatemala	262,150	0	0	0	0	0	0	262,150	0	0
New Zealand	208,082	0	0	0	21,038	0	0	21,038	187,044	0
Saudi Arabia	143,946	0	0	0	0	0	143,946	0	0	143,946
Egypt	137,774	0	0	0	0	0	0	137,774	0	0
Italy	131,099	0	0	23,835	0	0	52,249	0	5,948	125,151
Netherlands	120,505	0	0	0	0	4,950	0	115,555	4,950	0
Sweden	110,399	0	0	0	0	0	7,011	0	103,388	7,011
Germany	79,871	0	0	0	0	18,920	6,920	0	37,840	42,031
Morocco	73,541	0	0	0	0	0	0	73,541	0	0
United Kingdom	55,297	0	0	0	0	0	42,273	13,024	0	42,273
Israel	48,815	0	14,015	0	0	27,215	0	0	48,815	0
Japan	47,484	0	0	0	28,886	0	0	47,484	0	0
Australia	46,517	0	7,961	0	5,368	7,961	0	5,368	31,150	9,999
Poland	45,586	0	0	0	0	18,690	0	26,896	18,690	0
Jordan	42,354	0	0	0	6,804	0	0	20,554	21,800	0
Brazil	28,529	0	2,540	0	5,850	2,540	0	16,220	9,424	2,885
Philippines	26,702	0	0	0	0	0	0	13,402	0	13,300
Georgia	22,980	0	0	0	0	0	22,980	0	0	22,980
<b>Grand Total</b>	<b>14,560,310</b>	<b>130,701</b>	<b>1,184,616</b>	<b>147,348</b>	<b>397,986</b>	<b>2,420,086</b>	<b>2,221,194</b>	<b>2,465,594</b>	<b>5,438,376</b>	<b>6,656,340</b>
<b>Percent of All U.S. Exports</b>	<b>99.2%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>95.4%</b>	<b>99.5%</b>	<b>99.3%</b>	<b>98.0%</b>	<b>99.4%</b>	<b>99.4%</b>

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## EasyExport Insights™

### MUZZLE-LOADING FIREARMS (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	3,397,566	100,657	79,862	49,449	219,812	384,452	554,695	1,030,422	1,201,968	1,165,176
Ukraine	987,100	0	0	0	0	0	0	0	987,100	0
Colombia	112,760	0	0	0	0	0	0	0	78,710	34,050
Italy	105,987	22,501	0	0	22,501	71,500	0	34,487	71,500	0
Korea, South	66,528	0	0	0	0	0	66,528	0	0	66,528
United Kingdom	61,554	0	0	22,568	0	0	43,698	13,356	0	48,198
Spain	30,593	0	0	0	0	0	0	0	0	30,593
China	29,992	0	0	0	0	0	29,992	0	0	29,992
Belgium	28,778	0	0	25,798	0	0	25,798	0	0	28,778
Chile	28,739	0	0	0	0	0	0	0	0	28,739
Germany	25,301	0	0	0	4,400	10,857	0	7,155	18,146	0
Mexico	21,766	0	0	0	0	0	0	0	21,766	0
Czech Republic	18,700	0	0	0	0	0	0	18,700	0	0
Australia	15,438	0	0	0	0	0	0	7,064	0	8,374
South Africa	14,436	0	0	0	0	3,748	0	4,998	3,748	5,690
Austria	9,250	0	0	0	0	0	0	0	0	9,250
Dominica	9,210	0	0	0	0	0	0	0	0	9,210
Sweden	8,250	0	0	0	0	0	0	0	8,250	0
United Arab Emirates	7,995	0	0	0	0	0	0	0	0	7,995
Jamaica	7,706	0	0	0	0	0	0	0	0	7,706
Bahamas	7,268	0	0	0	0	0	7,268	0	0	7,268
France	6,071	0	2,750	3,321	0	2,750	3,321	0	2,750	3,321
Afghanistan	4,533	0	0	0	0	0	0	0	4,533	0
Brazil	3,780	0	0	0	0	0	0	0	3,780	0
Jordan	3,551	0	0	0	0	0	0	3,551	0	0
<b>Grand Total</b>	<b>5,012,852</b>	<b>123,158</b>	<b>82,612</b>	<b>101,136</b>	<b>246,713</b>	<b>473,307</b>	<b>731,300</b>	<b>1,119,733</b>	<b>2,402,251</b>	<b>1,490,868</b>
<b>Percent of All U.S. Exports</b>	<b>99.8%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>99.5%</b>	<b>99.9%</b>	<b>100.0%</b>

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## EasyExport Insights™

### SPRING, AIR AND GAS GUNS (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	42,685,632	1,522,257	1,382,246	1,377,256	6,312,052	5,119,361	5,755,014	13,451,120	13,143,858	16,090,654
United Kingdom	12,741,632	496,235	464,105	210,134	1,804,889	1,402,364	1,218,368	3,457,965	2,917,144	6,366,523
Germany	9,027,717	348,642	107,042	140,923	931,824	1,149,538	1,372,067	2,418,573	2,475,175	4,133,969
Taiwan	5,375,025	108,645	378,985	284,586	779,942	1,635,885	360,123	2,743,143	2,040,862	591,020
France	4,988,946	46,803	180,580	99,628	642,914	742,951	641,378	1,908,881	1,567,085	1,512,980
Australia	4,931,729	550,864	55,551	54,993	856,414	380,975	609,150	1,387,089	888,604	2,656,036
Mexico	4,865,089	25,965	185,255	107,785	1,057,054	716,839	395,662	2,336,787	1,461,850	1,066,452
Poland	3,634,410	203,026	69,556	12,208	579,297	599,750	156,888	1,210,102	1,108,976	1,315,332
South Africa	3,596,923	7,859	25,867	78,358	319,759	327,502	804,079	714,016	1,228,219	1,654,688
Belgium	3,092,543	69,225	131,119	146,869	214,607	471,491	639,845	396,277	1,400,773	1,295,493
Spain	3,089,480	80,319	64,050	51,728	454,319	584,995	420,355	861,680	926,029	1,301,771
Colombia	2,877,149	47,142	79,221	15,469	288,051	230,635	248,860	1,677,417	572,908	626,824
Chile	2,788,534	40,171	68,811	19,428	510,074	431,194	145,670	1,027,689	1,187,416	573,429
Korea, South	2,240,983	5,300	41,017	9,484	46,637	224,923	90,764	687,369	960,550	593,064
New Zealand	1,649,296	0	21,500	16,228	117,491	195,773	305,805	500,944	546,465	601,887
Brazil	1,637,738	5,556	27,514	0	316,704	185,689	77,254	699,291	755,565	182,882
Netherlands	1,586,018	52,295	43,662	5,412	251,890	215,033	115,027	451,365	623,828	510,825
Singapore	1,570,700	2,945	0	0	7,733	68,550	568,902	139,037	227,676	1,203,987
Sweden	1,566,084	64,507	6,014	29,358	172,319	223,548	169,871	476,356	523,142	566,586
Finland	1,393,768	49,539	16,389	51,567	136,289	308,818	177,538	269,398	606,333	518,037
Panama	1,282,300	2,547	0	47,793	166,800	242,730	174,473	289,767	415,229	577,304
Switzerland	1,255,261	36,885	0	26,003	115,482	182,027	238,768	277,607	483,194	494,460
Israel	1,233,138	3,970	84,724	45,366	118,002	147,833	177,407	277,452	355,662	600,024
Argentina	1,226,000	0	25,197	63,462	113,050	104,002	518,376	136,790	209,984	879,226
Italy	1,167,308	10,364	35,962	0	76,438	210,254	264,029	202,197	381,519	583,592
<b>Grand Total</b>	<b>121,503,403</b>	<b>3,781,061</b>	<b>3,494,367</b>	<b>2,894,038</b>	<b>16,390,031</b>	<b>16,102,660</b>	<b>15,645,673</b>	<b>37,998,312</b>	<b>37,008,046</b>	<b>46,497,045</b>
<b>Percent of All U.S. Exports</b>	<b>85.8%</b>	<b>97.0%</b>	<b>91.5%</b>	<b>81.6%</b>	<b>86.5%</b>	<b>83.8%</b>	<b>85.0%</b>	<b>85.3%</b>	<b>83.8%</b>	<b>87.9%</b>

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## TELESCOPIC SIGHTS FOR RIFLES (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	60,914,050	1,907,600	1,746,094	1,682,921	8,095,353	10,404,667	10,644,456	18,133,071	21,645,990	21,134,989
Australia	24,891,920	536,120	857,825	421,499	3,030,390	3,752,890	4,158,553	6,684,430	8,828,488	9,379,002
Netherlands	18,089,810	294,101	503,595	411,262	2,233,696	2,759,524	2,254,739	5,769,376	5,871,557	6,448,877
Germany	17,698,204	90,310	348,237	207,365	2,150,744	2,831,755	2,126,739	6,042,516	6,719,243	4,936,445
New Zealand	13,897,104	272,553	118,417	228,299	827,058	1,166,354	1,684,412	2,405,191	2,741,510	8,750,403
South Africa	11,353,773	74,751	395,731	266,777	759,718	1,739,022	2,308,127	3,207,413	4,286,770	3,859,590
United Kingdom	9,544,505	133,787	186,401	234,654	1,314,830	1,337,180	1,910,753	2,536,477	3,100,879	3,907,149
Philippines	8,729,946	0	115,498	4,458	1,119,704	1,069,009	417,233	6,034,569	1,918,770	776,607
Japan	6,461,089	255,456	648,437	13,517	1,070,384	1,275,773	617,788	2,411,927	2,815,625	1,233,537
France	5,951,421	210,137	179,835	296,473	795,962	898,814	1,139,569	2,223,600	1,617,500	2,110,321
United Arab Emirates	5,741,637	941,565	95,091	196,234	1,091,190	600,803	227,205	1,667,937	3,502,083	571,617
Italy	5,033,950	47,823	218,201	123,548	560,362	830,876	719,119	1,544,897	2,097,226	1,391,827
Saudi Arabia	4,564,493	37,386	69,448	1,018,000	72,126	542,151	3,610,221	291,401	643,516	3,629,576
Sweden	4,379,166	116,878	188,565	109,923	436,623	643,085	623,817	1,422,565	1,504,531	1,452,070
Poland	3,540,477	41,978	111,866	65,738	409,628	569,994	424,785	1,106,652	1,245,268	1,188,557
Austria	3,222,494	71,960	144,601	94,182	210,598	591,209	505,184	799,748	1,332,731	1,090,015
Israel	3,064,236	34,885	2,735	9,196	1,208,629	82,987	260,277	2,128,599	228,921	706,716
Norway	2,262,485	18,255	130,224	82,543	194,096	385,913	361,829	548,424	856,395	857,666
Spain	2,145,685	35,253	198,489	23,390	195,415	680,864	207,185	560,403	1,049,954	535,328
Ukraine	2,113,844	97,631	93,714	0	122,323	1,069,973	123,059	590,174	1,279,431	244,239
Bahrain	2,044,321	0	0	11,460	1,433,550	24,154	567,260	1,452,907	24,154	567,260
Finland	1,950,446	72,284	162,077	25,415	282,637	356,883	275,534	658,748	644,940	646,758
China	1,912,855	0	110,496	10,783	702,508	202,674	436,943	786,092	277,470	849,293
Luxembourg	1,853,505	3,052	0	4,160	19,207	1,355,325	7,119	29,226	1,554,619	269,660
Belgium	1,687,738	0	0	0	700,707	35,970	95,306	711,032	783,942	192,764
<b>Grand Total</b>	<b>223,049,154</b>	<b>5,293,765</b>	<b>6,625,577</b>	<b>5,541,797</b>	<b>29,037,438</b>	<b>35,207,849</b>	<b>35,707,212</b>	<b>69,747,375</b>	<b>76,571,513</b>	<b>76,730,266</b>
<b>Percent of All U.S. Exports</b>	<b>88.8%</b>	<b>93.9%</b>	<b>85.9%</b>	<b>85.7%</b>	<b>90.7%</b>	<b>89.1%</b>	<b>92.8%</b>	<b>89.6%</b>	<b>87.8%</b>	<b>89.1%</b>

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## EasyExport Insights™

### BINOCULARS (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Australia	138,770,889	5,614,281	2,727,622	188,295	23,372,387	15,410,961	21,558,349	40,790,434	46,858,035	51,122,420
Saudi Arabia	86,639,803	0	0	6,348,349	193,749	345,454	6,550,636	40,173,946	39,430,835	7,035,022
Canada	29,503,744	596,458	783,678	1,370,764	3,337,141	3,485,764	4,317,530	10,626,730	9,769,868	9,107,146
United Arab Emirates	21,089,276	0	16,978	0	16,434	31,806	4,793,168	3,534,294	425,075	17,129,907
Germany	13,689,809	325,348	268,931	45,490	1,354,769	990,638	415,996	7,931,046	2,485,946	3,272,817
Netherlands	9,114,063	199,028	311,688	136,990	473,646	3,339,955	541,220	1,341,065	6,425,457	1,347,541
Ukraine	8,623,023	3,108	4,117	0	7,796	2,151,325	1,693,000	16,174	6,902,312	1,704,537
Turkey	8,245,523	0	0	3,590	21,432	362,292	4,097,274	977,775	414,828	6,852,920
Italy	6,055,550	50,628	120,418	29,820	1,279,452	814,415	321,333	3,612,544	1,959,817	483,189
France	4,831,748	73,751	6,279	135,058	768,403	1,124,062	743,342	1,329,321	1,819,535	1,682,892
Lithuania	4,629,542	332,742	0	418,426	659,742	401,071	432,494	1,578,893	1,730,726	1,319,923
Tunisia	4,379,126	0	0	0	0	0	0	18,144	0	4,360,982
United Kingdom	4,120,297	85,484	53,703	26,830	493,964	331,109	493,051	1,357,660	1,497,985	1,264,652
Korea, South	3,334,653	0	118,585	200,058	761,171	585,051	362,097	1,202,295	1,593,519	538,839
Vietnam	2,823,385	0	2,470,450	0	5,825	2,485,650	165,198	14,350	2,548,044	260,991
Poland	2,806,947	130,408	59,161	13,186	466,876	128,540	62,261	2,274,792	380,214	151,941
Switzerland	2,794,385	10,012	18,976	0	81,218	107,129	6,166	399,537	2,323,379	71,469
Norway	2,665,121	5,171	6,193	11,190	241,926	309,713	718,847	1,074,321	617,998	972,802
Mexico	2,456,988	4,900	37,765	9,576	125,386	108,613	112,130	289,843	287,873	1,879,272
New Zealand	2,356,467	78,241	79,840	15,949	216,752	290,351	166,078	726,424	1,036,521	593,522
Sweden	2,258,941	52,415	68,138	12,183	303,573	320,902	328,850	1,016,590	675,768	566,583
Bahrain	2,166,213	0	0	0	11,648	0	0	2,160,065	0	6,148
South Africa	2,113,027	0	59,639	65,819	111,057	417,302	299,140	805,989	876,499	430,539
Latvia	1,902,002	1,292,970	21,701	0	1,292,970	51,941	121,433	1,292,970	164,636	444,396
Israel	1,690,102	13,800	81,165	5,699	117,678	116,327	338,408	643,749	596,382	449,971
<b>Grand Total</b>	<b>369,060,624</b>	<b>8,868,745</b>	<b>7,315,027</b>	<b>9,037,272</b>	<b>35,714,995</b>	<b>33,710,371</b>	<b>48,638,001</b>	<b>125,188,951</b>	<b>130,821,252</b>	<b>113,050,421</b>
<b>Percent of All U.S. Exports</b>	<b>93.9%</b>	<b>93.8%</b>	<b>82.1%</b>	<b>94.7%</b>	<b>93.7%</b>	<b>89.2%</b>	<b>93.2%</b>	<b>94.8%</b>	<b>93.5%</b>	<b>93.4%</b>

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## PARTS FOR REVOLVERS AND PISTOLS (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	23,074,046	257,192	335,837	556,645	3,976,779	2,884,957	3,167,477	6,542,467	8,210,777	8,320,802
Israel	5,159,063	29,690	36,069	308,985	153,972	372,200	989,328	794,436	2,293,744	2,070,883
Japan	4,482,021	12,450	30,453	14,042	119,067	218,721	251,852	959,019	1,426,167	2,096,835
Germany	4,361,918	107,880	128,591	79,846	604,604	631,649	555,114	1,166,845	1,579,499	1,615,574
Thailand	3,882,515	34,901	18,811	83,722	171,011	440,573	161,528	541,703	2,991,728	349,084
Philippines	3,683,188	4,764	517,338	46,384	204,779	620,390	432,460	623,626	2,029,929	1,029,633
Turkey	2,706,711	0	202,650	0	7,947	1,175,370	0	728,720	1,911,686	66,305
Singapore	2,416,012	2,776	0	0	2,776	92,528	0	2,776	2,406,014	7,222
Austria	2,367,377	96,143	117,292	66,053	345,604	416,282	468,939	954,361	641,727	771,289
Colombia	2,207,905	0	0	0	3,382	15,477	1,249,023	285,418	322,696	1,599,791
Australia	2,196,824	94,974	62,629	163,298	358,736	231,922	268,200	745,570	939,258	511,996
Italy	2,166,673	72,760	24,901	33,933	141,315	148,809	248,101	336,755	459,451	1,370,467
Croatia	1,725,754	393,047	0	10,325	716,558	98,388	50,835	1,220,996	413,473	91,285
United Arab Emirates	1,351,772	0	0	70,590	45,759	42,125	207,765	119,018	459,090	773,664
France	1,242,535	71,106	28,658	62,857	98,845	106,207	211,013	260,078	449,163	533,294
Indonesia	1,129,154	22,806	0	0	37,431	56,051	49,089	80,336	94,106	954,712
Mexico	918,454	31,162	44,830	0	103,698	156,342	366,750	275,435	265,655	377,364
Qatar	904,957	0	0	0	509,490	26,554	0	862,170	42,787	0
Switzerland	795,171	29,937	32,738	67,296	71,867	130,066	175,239	179,009	306,741	309,421
South Africa	786,972	10,202	0	38,923	61,667	70,888	110,338	204,879	279,793	302,300
Hong Kong	662,857	0	0	0	21,216	151,899	24,881	118,716	480,903	63,238
Sweden	592,715	14,789	5,682	21,930	116,322	42,909	125,064	216,135	168,637	207,943
Brazil	584,584	0	0	0	11,870	37,021	6,324	174,398	379,530	30,656
Czech Republic	560,969	3,261	10,670	5,848	70,455	68,560	61,352	254,793	194,972	111,204
Tunisia	469,712	10,934	0	25,756	10,934	0	25,756	43,958	228,962	196,792
<b>Grand Total</b>	<b>70,429,859</b>	<b>1,300,774</b>	<b>1,597,149</b>	<b>1,656,433</b>	<b>7,966,084</b>	<b>8,235,888</b>	<b>9,206,428</b>	<b>17,691,617</b>	<b>28,976,488</b>	<b>23,761,754</b>
<b>Percent of All U.S. Exports</b>	<b>90.7%</b>	<b>86.9%</b>	<b>90.5%</b>	<b>86.8%</b>	<b>92.0%</b>	<b>90.4%</b>	<b>94.0%</b>	<b>88.1%</b>	<b>91.5%</b>	<b>91.9%</b>

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## EasyExport Insights™

### PARTS FOR SPORTING RIFLES AND SHOTGUNS (US Dollars)

MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	60,127,568	2,485,472	1,563,368	1,795,724	9,444,029	9,030,754	9,367,424	19,975,759	20,671,662	19,480,147
Australia	23,630,062	433,248	1,228,918	538,133	2,007,829	3,317,958	4,357,197	6,348,321	7,853,037	9,428,704
Saudi Arabia	20,174,878	11,220	7,157	34,043	11,220	1,110,695	51,192	10,117,423	9,939,450	118,005
Mexico	16,026,469	475,151	209,333	473,932	1,957,853	1,664,216	3,151,820	3,535,492	4,624,495	7,866,482
Germany	11,649,166	223,110	513,420	270,317	1,345,786	1,873,428	1,253,095	3,529,628	4,369,462	3,750,076
United Kingdom	7,243,615	73,761	259,931	100,864	1,001,686	981,117	1,180,508	2,327,964	2,217,850	2,697,801
Portugal	6,810,853	270,131	52,685	1,627,047	568,863	670,832	2,417,486	1,231,581	1,544,213	4,035,059
Japan	6,808,470	221,529	198,567	205,764	927,555	1,230,858	869,223	2,309,916	2,706,423	1,792,131
France	6,344,072	292,204	267,306	168,406	724,989	1,256,309	789,962	2,086,310	2,400,742	1,857,020
Switzerland	5,780,409	41,965	234,079	100,681	589,766	832,983	507,514	1,943,258	1,669,178	2,167,973
United Arab Emirates	4,848,115	21,823	545,760	9,145	51,545	698,345	830,838	462,901	1,668,929	2,716,285
South Africa	4,688,196	175,356	119,374	134,132	408,180	701,077	554,046	889,834	2,310,679	1,487,683
Italy	4,471,906	116,244	156,470	69,026	486,239	532,054	443,273	1,552,934	1,441,228	1,477,744
Sweden	3,805,911	64,006	184,347	82,602	523,989	676,551	531,885	1,237,043	1,285,542	1,283,326
New Zealand	3,773,229	103,925	38,907	401,397	381,572	180,147	760,701	1,274,831	892,854	1,605,544
Ukraine	3,380,356	200,198	166,463	44,877	469,146	428,036	596,099	1,148,545	1,316,194	915,617
Norway	2,860,649	104,290	119,589	45,979	524,236	400,500	311,159	977,561	919,118	963,970
Netherlands	2,806,423	22,256	31,071	18,280	135,854	167,648	688,377	647,808	1,029,532	1,129,083
Spain	2,545,134	98,588	34,032	77,591	211,676	221,227	633,758	565,812	763,269	1,216,053
Finland	2,454,472	83,856	25,758	138,622	322,927	375,464	406,697	773,102	808,713	872,657
Austria	2,445,481	39,934	88,854	77,073	190,793	247,330	346,040	953,268	733,393	758,820
Czech Republic	2,173,210	18,101	24,276	58,834	167,142	223,417	324,148	570,798	722,020	880,392
Poland	1,871,378	28,620	17,301	8,864	242,121	81,347	162,257	649,136	722,404	499,838
Thailand	1,832,476	8,207	0	54,131	700,953	592,280	124,218	847,895	745,036	239,545
Israel	1,666,217	0	0	4,570	33,620	910,061	26,091	478,661	968,146	219,410
<b>Grand Total</b>	<b>210,218,715</b>	<b>5,613,195</b>	<b>6,086,966</b>	<b>6,540,034</b>	<b>23,429,569</b>	<b>28,404,634</b>	<b>30,685,008</b>	<b>66,435,781</b>	<b>74,323,569</b>	<b>69,459,365</b>
<b>Percent of All U.S. Exports</b>	<b>92.1%</b>	<b>91.8%</b>	<b>92.7%</b>	<b>94.7%</b>	<b>89.5%</b>	<b>92.1%</b>	<b>95.0%</b>	<b>90.4%</b>	<b>92.8%</b>	<b>93.1%</b>

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## EasyExport Insights™

### PARTS FOR MILITARY RIFLES (US Dollars) MAY 2020

Top 25 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Australia	14,086,810	451,809	491,254	68,967	1,528,075	1,157,171	1,497,476	6,396,616	2,605,038	5,085,156
Israel	13,638,050	38,861	152,562	1,075,079	548,218	1,885,920	2,441,045	1,580,500	5,875,730	6,181,820
Netherlands	7,931,889	29,704	15,675	1,080,688	2,271,348	1,694,133	1,198,814	3,886,135	2,597,402	1,448,352
Mexico	7,773,378	5,672	0	0	268,467	62,620	1,622,499	1,094,569	1,676,735	5,002,074
United Arab Emirates	7,467,936	0	0	8,236	46,717	974,556	551,756	66,984	1,082,934	6,318,018
Germany	5,287,995	321,768	77,979	248,189	1,453,928	365,545	1,388,866	2,153,335	1,356,456	1,778,204
Thailand	4,900,743	0	9,928	0	997,907	78,836	23,865	3,434,162	290,729	1,175,852
Ukraine	3,266,793	27,751	0	184,383	391,499	59,232	207,499	720,536	249,428	2,296,829
New Zealand	3,160,301	0	8,900	19,824	93,451	635,285	1,034,683	134,552	722,739	2,303,010
United Kingdom	3,006,148	90,441	142,713	46,591	490,485	442,384	231,272	857,041	913,332	1,235,775
Sweden	2,956,993	8,224	60,904	52,360	178,175	463,907	284,629	1,354,011	754,154	848,828
Denmark	2,824,605	11,749	17,558	252,658	522,725	134,886	424,938	1,068,263	329,145	1,427,197
Estonia	1,989,066	0	0	0	1,206,726	4,881	3,747	1,891,488	40,121	57,457
Austria	1,732,677	0	0	30,068	15,100	51,593	799,423	45,040	878,520	809,117
Korea, South	1,574,412	21,399	0	12,659	115,042	139,793	330,392	769,275	443,260	361,877
Finland	1,556,224	0	0	0	41,570	173,943	380,534	199,876	735,021	621,327
Indonesia	1,546,720	0	0	0	0	28,828	17,339	128,369	151,087	1,267,264
France	1,504,190	0	27,850	0	200,643	298,734	123,073	549,347	623,644	331,199
Bahrain	1,446,867	0	0	3,365	86,322	0	1,136,921	89,643	113,774	1,243,450
Colombia	1,419,585	0	0	0	0	35,138	80,600	551,041	77,242	791,302
Jordan	1,355,854	3,370	4,267	0	47,714	4,267	853,333	69,344	193,389	1,093,121
Poland	1,206,438	40,849	31,270	12,942	153,875	159,736	38,264	296,728	509,327	400,383
Italy	1,122,657	0	27,080	0	85,827	120,968	127,087	254,604	554,866	313,187
Belgium	1,103,261	0	73,000	0	86,539	574,221	17,315	231,523	815,672	56,066
Turkey	1,084,420	0	0	11,070	15,500	0	50,538	96,413	797,503	190,504
<b>Grand Total</b>	<b>94,944,012</b>	<b>1,051,597</b>	<b>1,140,940</b>	<b>3,107,079</b>	<b>10,845,853</b>	<b>9,546,577</b>	<b>14,865,908</b>	<b>27,919,395</b>	<b>24,387,248</b>	<b>42,637,369</b>
<b>Percent of All U.S. Exports</b>	<b>89.8%</b>	<b>95.3%</b>	<b>79.8%</b>	<b>96.1%</b>	<b>83.3%</b>	<b>85.9%</b>	<b>95.8%</b>	<b>88.2%</b>	<b>85.0%</b>	<b>94.0%</b>

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## PARTS FOR MILITARY SHOTGUNS (US Dollars)

MAY 2020

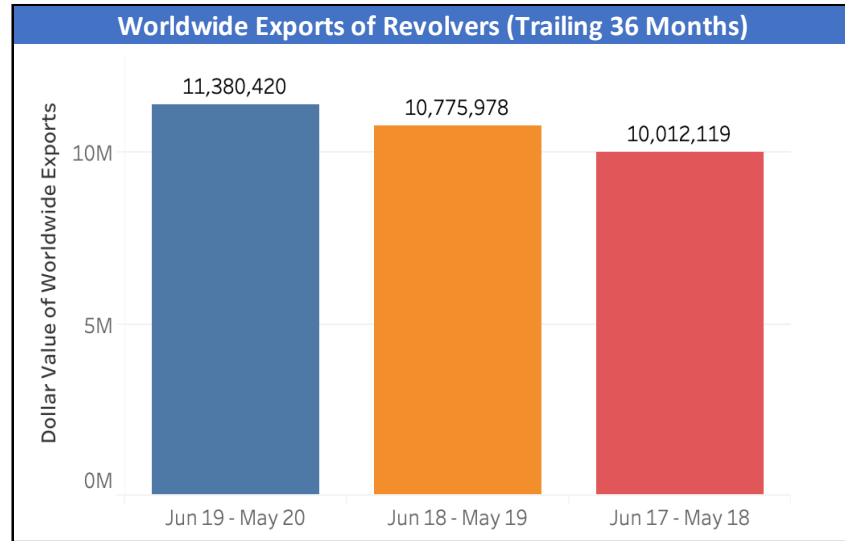
Top 15 Countries	Trailing 36 Mo Jun 17 - May 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Turkey	450,119	0	367,800	0	0	367,800	0	18,909	431,210	0
Hong Kong	108,081	0	0	0	0	0	0	0	0	108,081
Japan	102,452	0	0	0	0	0	0	36,090	66,362	0
Oman	32,846	0	0	0	0	0	0	32,846	0	0
Belgium	31,152	0	0	0	0	31,152	0	0	31,152	0
Singapore	29,822	0	0	0	0	0	0	0	14,797	15,025
Australia	28,383	0	0	0	0	0	11,970	0	0	28,383
Norway	18,782	0	0	0	0	0	0	13,695	0	5,087
United Kingdom	17,709	0	0	0	0	0	0	0	17,709	0
Sweden	17,646	0	0	0	0	0	0	0	17,646	0
Jordan	17,327	0	0	0	0	17,327	0	0	17,327	0
Hungary	16,180	0	0	0	0	0	0	0	0	16,180
Germany	9,345	0	0	0	0	0	0	0	9,345	0
Malaysia	3,894	0	0	0	0	0	0	0	0	3,894
Ukraine	3,144	0	0	3,144	0	0	3,144	0	0	3,144
<b>Grand Total</b>	<b>886,882</b>	<b>0</b>	<b>367,800</b>	<b>3,144</b>	<b>0</b>	<b>416,279</b>	<b>15,114</b>	<b>101,540</b>	<b>605,548</b>	<b>179,794</b>
<b>Percent of All U.S. Exports</b>	<b>100.0%</b>		<b>100.0%</b>	<b>100.0%</b>		<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

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SPOTLIGHT ON REVOLVERS  
MAY 2020

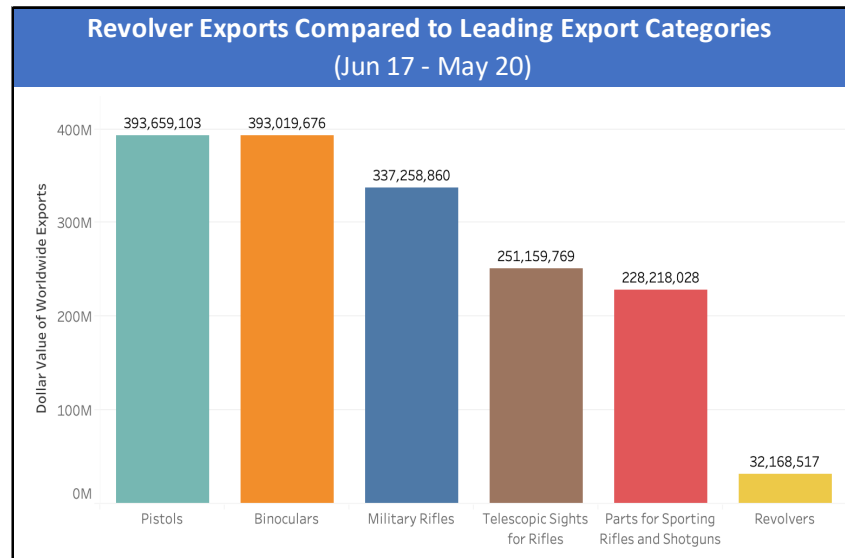
U.S. Export Controls	
ECCN	0A501.a
Schedule B No.	9302.00.0020
Is export license required?	Required to all destinations
Is import permit required?	Exporter must be in possession of import permit before shipping
LVS exception available?	Not for complete guns
AES Filing	Always required
Shipping restriction:	Frequently prohibited or restricted. Check carrier rules or use freight forwarder



**10 Best Markets for Future Growth (All Handguns)**

Country	Score	Avg All Imports	Avg US Imports	US % of Imports	Maximum Avg Tariff	Cost to Import
Canada	82.7	29,394,944	20,082,023	68.3%	0.0%	335
Indonesia	82.1	40,328,889	22,632,307	56.1%	5.0%	547
Thailand	76.8	25,215,256	20,516,256	81.4%	30.0%	276
Germany	42.2	12,170,030	5,169,068	42.5%	2.7%	0
Australia	38.9	6,247,620	3,223,373	51.6%	0.0%	639
Costa Rica	35.6	1,322,907	953,501	72.1%	0.0%	495
Philippines	34.7	9,740,065	3,520,835	36.1%	15.0%	630
Italy	33.9	8,409,184	2,921,945	34.7%	2.7%	0
Peru	33.7	5,797,266	2,834,492	48.9%	0.0%	780
Mexico	33.5	9,627,140	1,172,073	12.2%	0.0%	550

[Learn more about results displayed in this table](#)

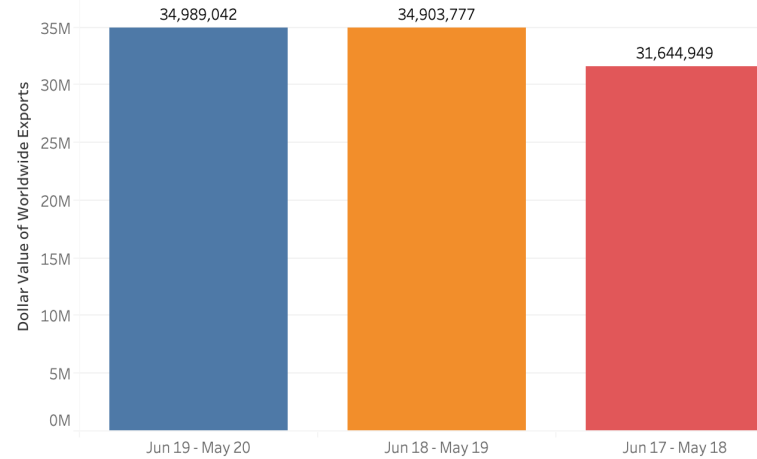


## SPOTLIGHT ON GERMANY MAY 2020

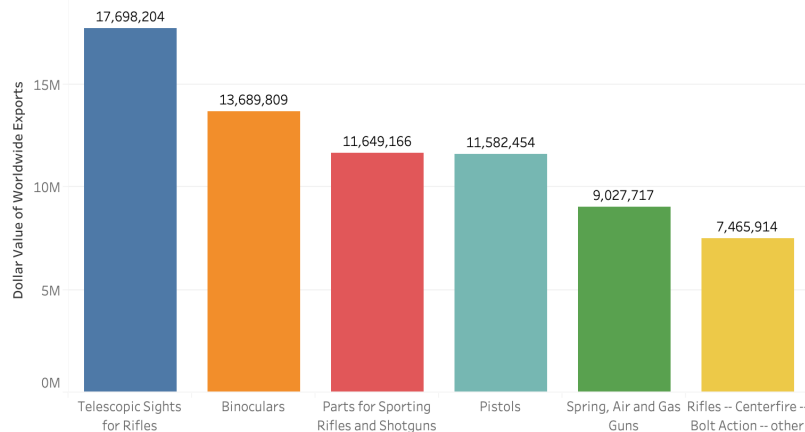
### Export-Import Controls

<b>EasyExport Primary Country</b>	Yes
<b>Export license required for non-automatic shotguns?</b>	Yes if barrel length under 18" or greater than or equal to 24" and for LE end use
<b>Export license required for optics?</b>	No, except for ECCN 0A504.i
<b>Gun parts requiring import permit under German law</b>	Barrels, cylinders, receivers, frames, breeches, magazines
<b>Optics requiring import permit</b>	Individuals cannot import flashlights or lasers; otherwise no permit required
<b>VAT</b>	19% (greater than 22 euros)
<b>Import duties (applies to shipments over 150 euros)</b>	3.2%: Rifles, shotguns, handgun parts 2.7%: Handguns; rifles & shotgun parts 4.7%: Telescopic sights

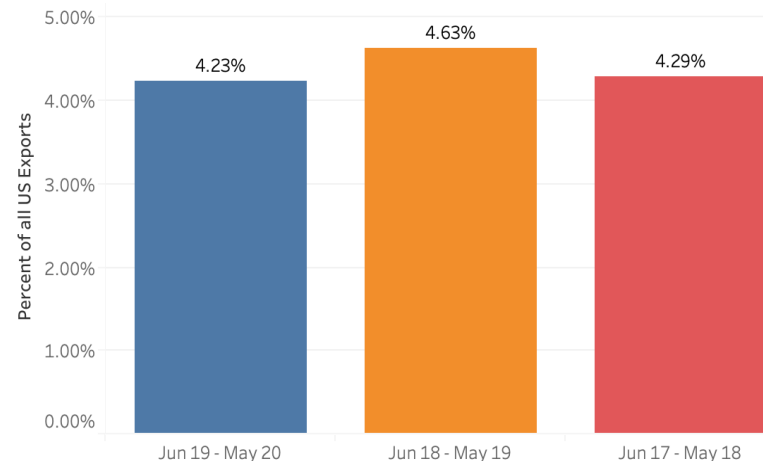
### Value of U.S. Exports of All Firearm Products to Germany



### Leading U.S. Exports to Germany – Last 36 Months



### Germany's Share of U.S. Exports of All Firearm Products



## Sources of Our Data

EasyExport Insights™ *Monthly Reports* are derived from data published monthly by the U.S. Census Bureau and available [here](#).

The 2020 Schedule B classification list can be found [here](#). The Schedule B product categories covered in our monthly reports are as follows:

Product Category	Schedule B No.
<b>Handguns</b>	
Pistols	9302.00.0040 9302.00.0090
Revolvers	9302.00.0020
<b>Sporting Rifles</b>	
Centerfire – Autoloading	9303.30.7010
Centerfire – Bolt Action – Single-Shot	9303.30.7012
Centerfire – Bolt Action – Other	9303.30.7017
Centerfire – Other	9303.30.7025
Rimfire	9303.30.7030
<b>Sporting Shotguns</b>	
Shotguns – Pump Action	9303.20.0030
Shotguns -- Other	9303.20.0035
Combination Rifle-Shotguns	9303.20.0080
<b>Military Rifles and Shotguns</b>	
Military Rifles	9301.90.3000
Military Shotguns	9301.90.6000
<b>Muzzle-Loading Firearms</b>	
Muzzle-Loading Firearms	9303.10.0000
<b>Spring, Air and Gas Guns</b>	
Spring, Air and Gas Guns	9304.00.0000
<b>Optics</b>	
Telescopic Sights for Rifles	9013.10.2000
Binoculars	9005.10.0040

Product Category	Schedule B No.
	9005.10.0080
<b>Parts</b>	
Parts for Revolvers and Pistols	9305.10.0010 9305.10.0090
Parts for Sporting Rifles and Shotguns	9305.20.1000 9305.20.9000
Parts for Military Rifles	9305.91.1000
Parts for Military Shotguns	9305.91.2000

In our *Monthly Reports* for individual product categories, we rank markets by total exports over the preceding 36 months. Annual exports can fluctuate significantly, so we believe that a three-year look-back provides a truer picture of countries' relative rankings as export markets for U.S. firearms and related products.

One table in our *Spotlight on Products* report incorporates output from a market diversification tool that is available at the International Trade Administration [website](#). The tool uses only the first six digits of the Schedule B number, so the output is not as precise as our other reports. On the other hand, the tool's analysis encompasses a number of factors other than historical export data. Our table should be used as an additional data point for developing international growth strategies.

*Grow Your Export* reports, available to EasyExport customers, draw on EasyExport proprietary data generated in the course of operations. Combined with the data available from the U.S. Government sources, *Grow Your Export* reports give EasyExport customers unique insights into opportunities to increase exports of their product lines.