



EasyExport™

EasyExport Insights™

No. 5

September 2020

Welcome to **EasyExport Insights™**, a monthly publication that provides data and analysis regarding U.S. exports of firearms and related products.

This issue includes the following reports:

• Behind the Numbers	<u>2</u>
• Product Reports – September 2020	
○ Worldwide Exports.....	<u>5</u>
○ Handguns.....	<u>7</u>
○ Sporting Rifles.....	<u>9</u>
○ Sporting Shotguns.....	<u>14</u>
○ Military Rifles and Shotguns.....	<u>17</u>
○ Muzzle-Loading Firearms.....	<u>19</u>
○ Spring, Air and Gas Guns.....	<u>20</u>
○ Optics.....	<u>21</u>
○ Parts.....	<u>23</u>
○ Ammunition.....	<u>27</u>
• Country Reports – September 2020	
○ New Zealand.....	<u>29</u>
○ United Kingdom.....	<u>31</u>
• Sources of Our Data	<u>33</u>

Please see pages 2-4 for a discussion of issues relating to the data we use for exports to Canada.

EasyExport™ automatically processes international sales for U.S. companies that sell firearms, optics, parts, sound suppressors and other accessories online.

Our software and personnel handle every export and import requirement so all you have to do is ship when we give the green light. Most orders are cleared for shipment instantly.

EasyExport customers ship to dealers, distributors, government agencies and individuals in 82 countries. [Click](#) to schedule a call to learn more.

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Issues with Canadian Data

We have discovered some issues with the U.S. Government export stats for Canada.

If you read or use our reports, please read this column. The Canadian issues are significant. We expect to resolve them, but, until then, you will want to understand them to give proper weight to our reports.

- *The Problem*

In *EasyExport Insights*, we report on exports of 22 categories of firearms and related products. The data we use is published monthly by the U.S. Census Bureau.

We recently discovered that the Census Bureau data does not include exports to Canada in seven of the product categories we track. Not only that, the data that is not included in those seven categories appears in other categories, inflating the exports to Canada in those categories.

The seven product categories that include exports to every country except Canada, and the associated Schedule B numbers, are:

Product Category	Schedule B No.
Revolvers	9302.00.0020
Centerfire – Autoloading	9303.30.7010
Centerfire – Bolt Action – Single-Shot	9303.30.7012
Shotguns – Pump Action	9303.20.0030
Military Rifles	9301.90.3000
Parts for Military Rifles	9305.91.1000
Parts for Military Shotguns	9305.91.2000

Let’s look at revolvers to see the impact. The table showing the top 25 export markets for revolvers (page 8 of this issue) doesn’t include statistics for Canada. Canada may well be the number one market for revolvers exported from the United States but, whatever, the actual volume of exports is, the published data says it’s zero. No exports of revolvers at all to Canada, according to the published data.

We think, but aren’t yet certain, that revolvers are lumped in with pistols, thereby artificially inflating the volume of pistols exported to Canada (see page 7).

So, the published data understates U.S. exports of revolvers to Canada and overstates U.S. exports of another category, probably pistols.

Revolvers are just one example. A similar phenomenon is occurring with each of the other six categories.

- *How Could This Happen?*

This issue traces to the way the Census Bureau determines exports to Canada.

In the case of every country except Canada, the published export data comes from AES filings submitted by exporters when their products leave the U.S. In AES filings, products are identified by 10-digit Schedule B numbers. The Census Bureau counts the products and values by Schedule B number, publishes the data and we turn that data into our reports.

AES filings are not used to calculate exports to Canada. Instead, when determining how much product – of any type – the United

States exports to Canada, the U.S. Government measures the amounts received by Canada rather than the amounts that left the U.S.

In theory, that shouldn't matter. The amounts leaving the U.S. to Canada should equal, more or less, the amounts entering Canada from the U.S. They probably do.

But the United States categorizes products one way in its 10-digit Schedule B system and Canada categorizes the same products differently in the 10-digit Harmonized Tariff System (HTS) it uses to measure imports. The first six digits of the U.S. Schedule B product categories are identical to the first six digits of the Canadian HTS codes for the same categories. However, the two systems use very different approaches to assigning the final four digits.

Therefore, when it compiles statistics for exports to Canada the Census Bureau translates the Canadian 10-digit HTS data into the correct 10-digit Schedule B categories.

At least, they try to.

Thinking it would be simple, we attempted to do it ourselves. In a few cases, it wasn't hard. With respect to the others . . . well . . . after spending hours poring over the numbers, we threw our hands up. In a number of categories, it can't be done, at least not without making a few judgments/assumptions/guesses. The Census Bureau makes them but we don't yet know what they are.

Further work is underway. We expect to get to the bottom of this and will report back in a future issue of *EasyExport Insights*.

- *How to Interpret Our Reports for Now*

For now, we recommend that you take the following into account when using our reports:

1. When viewing our Worldwide Exports table (page 5), you can be comfortable that the bottom row is accurate. Regrettably, until we sort this out, there is a risk that every other number in that table is either too high or too low. We believe that in some instances the errors could be material.
2. Every bar and dollar amount in the Worldwide Exports graph (page 6) is potentially off, high or low.
3. In the 22 tables that show the top 25 destination countries for each product category (pages 7-28), take the following into account:
 - a. You can take the data for every country other than Canada at face value.
 - b. If the table contains data for Canada, the Canadian numbers could be accurate, or high, or low.
 - c. If the table does not contain a row for Canada, that's almost certainly because the Canada data for that product is rolled into another product category. The absence of exports of a product category to Canada does not mean there were no exports to Canada or that Canada was not in the top 25 destination countries.
 - d. The bottom row in every table is somewhat off due to the likely under- or over-inclusion of data pertaining to Canada.

- *Apology*

We apologize for not catching this sooner. The underlying mistake isn't ours, but we bring our reports to you in the belief that they are substantially accurate, and we want you to feel comfortable relying on them.

When we began publishing *EasyExport Insights* in July 2020, we conducted an analysis of the accuracy of the data we use. The results are reported in *EasyExport Insights* No. 2. We uncovered some minor issues, discussed in that issue, and we did learn that the Census Bureau's export data for Canada is derived from Canadian import data. We didn't see how difficult it is to align the Canadian and U.S. 10-digit codes until we tried to do it ourselves.

As noted above, the story doesn't end here. We do believe it will be possible to bring you better data for Canada soon.

No More Product Spotlight Reports

We have discontinued our Product Spotlight feature. We concluded that our monthly reports on the top 25 markets for each product category do a good job (leaving the Canada issues aside) and that the Product Spotlight feature wasn't adding much value.

New Zealand Added to Country Spotlight

In this issue, we add New Zealand to the countries we will follow every month. Please see pages 29-30 for the last 36 months of exports to New Zealand for all 22 product categories.

We welcome your questions and comments. Feel free to contact us at insights@easyexport.net.

Jeff Grody
CEO

Max Harrison
Director, Data Analytics

[Back to Top](#)

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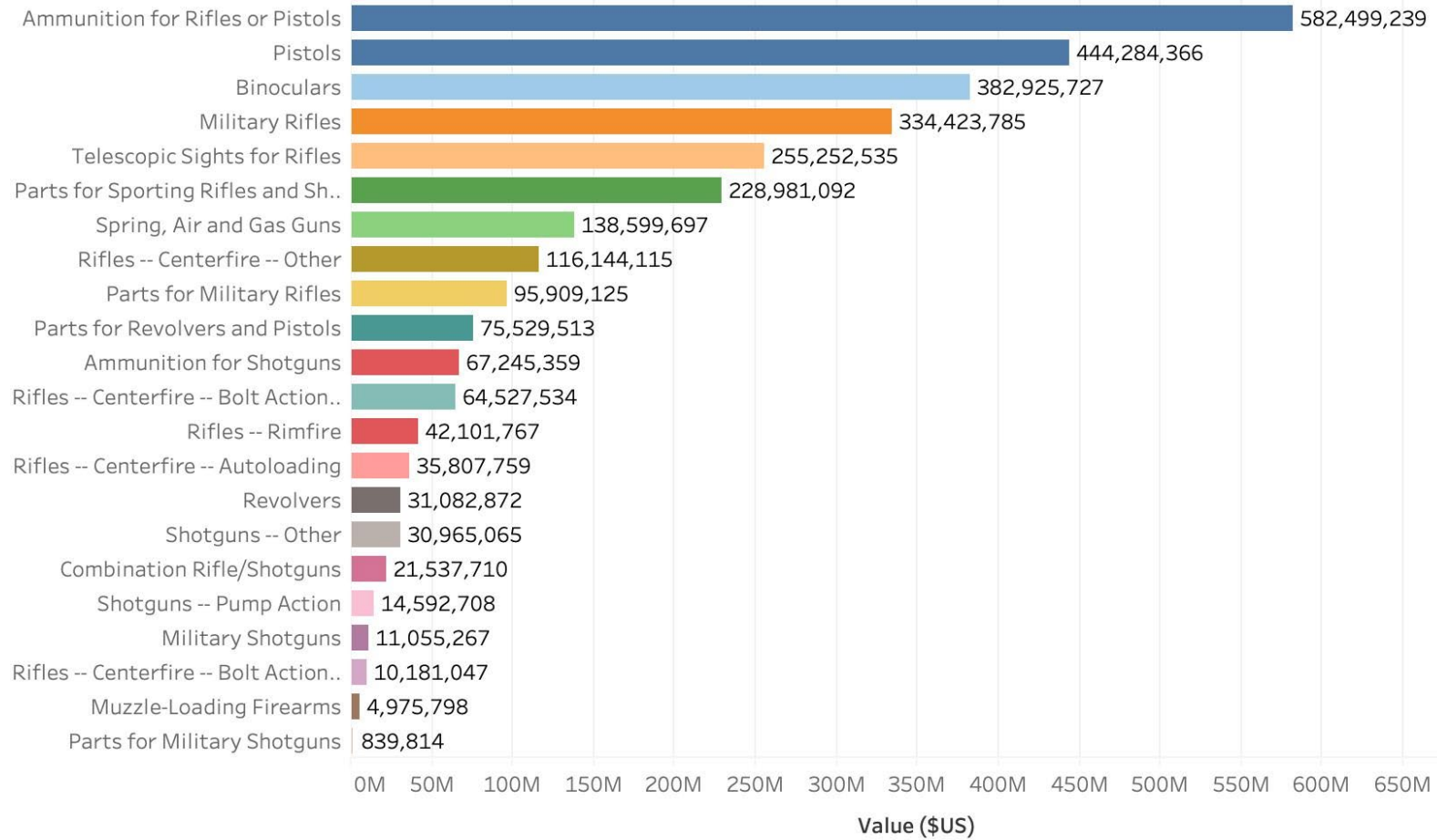
WORLDWIDE EXPORTS (US Dollars)
SEPTEMBER 2020

Products	Current Month			Year to Date			Trailing 12 Months			Trailing 3 Year Annual Average
	2020	2019	2018	2020	2019	2018	2020	2019	2018	
Handguns										
Pistols	22,599,128	8,982,793	5,934,242	124,157,318	57,874,418	95,329,761	177,960,188	108,422,786	157,901,392	148,094,789
Revolvers	748,969	1,082,228	416,116	5,926,605	6,384,310	5,423,227	10,619,074	11,810,637	8,653,161	10,360,957
Sporting Rifles										
Rifles -- Centerfire -- Autoloading	780,791	1,000,780	878,226	7,453,996	8,815,588	7,178,491	11,961,284	13,264,439	10,582,036	11,935,920
Rifles -- Centerfire -- Bolt Action -- single shot	39,668	306,617	105,199	1,164,052	2,310,999	2,378,637	1,959,047	3,286,977	4,935,023	3,393,682
Rifles -- Centerfire -- Bolt Action -- other	1,286,256	1,374,977	1,010,365	11,704,650	15,651,699	15,695,378	18,967,635	22,941,665	22,618,234	21,509,178
Rifles -- Centerfire -- Other	3,455,375	3,038,920	6,158,062	27,984,665	25,873,813	31,763,492	38,399,347	37,314,578	40,430,190	38,714,705
Rifles -- Rimfire	1,187,096	922,263	1,304,393	7,906,581	10,700,134	9,218,831	13,004,908	15,626,050	13,470,809	14,033,922
Sporting Shotguns										
Shotguns -- Pump Action	146,397	759,951	373,319	2,048,430	3,470,138	3,777,916	3,193,381	5,761,176	5,638,151	4,864,236
Shotguns -- Other	1,047,318	1,043,577	937,488	6,945,795	6,858,937	7,605,193	12,350,998	8,681,482	9,932,585	10,321,688
Combination Rifle/Shotguns	274,563	370,747	771,409	4,899,173	5,312,665	6,450,401	6,088,905	6,940,227	8,508,578	7,179,237
Military Rifles and Shotguns										
Military Rifles	8,574,891	5,656,911	6,481,546	100,559,925	53,023,020	32,262,393	187,185,571	95,608,193	51,630,021	111,474,595
Military Shotguns	11,069	31,384	125,421	547,511	3,588,044	2,726,886	1,382,066	6,028,164	3,645,037	3,685,089
Muzzle-Loading Firearms										
Muzzle-Loading Firearms	15,386	65,578	111,343	477,053	997,252	1,167,711	909,600	1,368,735	2,697,463	1,658,599
Spring, Air and Gas Guns										
Spring, Air and Gas Guns	6,224,794	2,833,958	2,971,280	33,401,712	28,963,229	29,039,663	49,689,936	43,248,996	45,660,765	46,199,899
Optics										
Binoculars	7,225,237	32,116,013	8,823,372	60,747,222	103,453,766	78,158,220	88,943,454	178,590,918	115,391,355	127,641,909
Telescopic Sights for Rifles	8,776,830	6,567,783	6,643,370	54,842,025	61,311,167	61,513,312	77,399,119	86,967,827	90,885,589	85,084,178
Parts										
Parts for Revolvers and Pistols	1,920,420	1,494,314	3,096,508	15,063,926	14,549,832	19,720,308	21,757,642	26,198,467	27,573,404	25,176,504
Parts for Sporting Rifles and Shotguns	7,161,439	4,992,601	5,882,888	44,993,064	57,433,293	53,782,814	68,164,525	81,809,674	79,006,893	76,327,031
Parts for Military Rifles	1,868,478	2,136,805	1,385,844	18,347,074	20,694,628	24,210,971	27,907,895	29,450,874	38,550,356	31,969,708
Parts for Military Shotguns	0	0	0	17,892	458,484	90,268	44,381	564,085	231,348	279,938
Ammunition										
Ammunition for Shotguns	1,500,946	2,762,546	1,572,908	15,171,707	17,186,679	15,151,586	22,748,919	24,415,720	20,080,720	22,415,120
Ammunition for Rifles or Pistols	11,761,835	12,411,196	15,556,810	123,636,848	111,987,570	150,222,581	195,520,500	171,837,720	215,141,019	194,166,413
Grand Total	86,606,886	89,951,942	70,540,109	667,997,224	616,899,665	652,868,040	1,036,158,375	980,139,390	973,164,129	996,487,298

[Back to Top](#)

WORLDWIDE EXPORTS LAST 36 MONTHS (U.S. DOLLARS)
SEPTEMBER 2020

Leading US Exports -- Last 36 Months



[Back to Top](#)

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PISTOLS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Thailand	157,654,082	13,106,520	904,525	15,474,994	72,295,855	7,590,961	57,674,390	76,996,713	9,345,850	71,311,519
Canada	72,464,856	876,345	1,437,408	1,843,387	16,574,770	17,621,777	22,010,129	20,946,324	22,399,772	29,118,760
Philippines	38,558,108	1,008,871	318,032	196,884	4,610,004	2,368,201	2,428,145	6,837,748	26,977,797	4,742,563
Mexico	28,789,515	169,650	3,076	94,000	19,797,087	797,405	259,611	27,024,357	1,485,935	279,223
Germany	10,548,442	236,628	248,114	94,525	1,758,438	2,206,737	3,278,568	2,265,005	4,156,138	4,127,299
Brazil	10,053,411	2,356,775	82,673	8,107	3,806,983	885,817	1,585,823	7,042,605	1,388,412	1,622,394
Afghanistan	9,187,396	586,230	586,230	96,831	2,709,766	4,254,524	1,672,601	2,862,508	4,254,524	2,070,364
United Arab Emirates	8,647,192	26,406	22,650	308,441	176,852	631,896	6,480,076	227,345	817,998	7,601,849
Guatemala	6,806,793	451,491	250,742	475,036	1,848,566	1,809,764	1,698,481	2,488,087	2,131,268	2,187,438
Belgium	6,458,213	21,185	238,241	948,311	350,056	1,672,448	1,983,008	1,280,779	2,156,111	3,021,323
Indonesia	6,228,640	0	30,370	168,662	536,089	1,271,503	723,867	1,592,194	2,120,854	2,515,592
Switzerland	6,006,151	104,970	193,619	348,682	1,336,529	1,319,521	1,487,223	1,992,636	1,820,345	2,193,170
Italy	5,567,699	0	186,423	444,434	1,425,334	1,142,253	1,502,625	1,754,144	1,835,767	1,977,788
Australia	5,474,283	30,962	54,884	189,635	1,142,544	901,121	1,125,327	1,360,225	2,023,447	2,090,611
Tunisia	5,123,824	0	0	0	3,340,272	1,627,123	59,489	3,396,032	1,668,303	59,489
Israel	4,998,392	102,638	269,110	17,416	554,421	1,322,829	997,536	1,088,641	1,818,511	2,091,240
El Salvador	4,639,829	43,866	35,111	164,607	346,682	790,989	1,218,650	469,593	1,204,130	2,966,106
France	4,438,003	105,933	37,860	281,627	485,460	1,122,901	1,151,083	670,721	1,533,978	2,233,304
Saudi Arabia	3,477,961	2,423,228	0	0	3,447,686	6,000	13,803	3,450,582	6,000	21,379
Denmark	3,116,266	22,000	0	40,158	66,187	2,645,738	111,258	164,761	2,752,779	198,726
Costa Rica	2,980,114	80,801	112,792	345,307	615,573	838,696	973,261	820,629	987,498	1,171,987
Lebanon	2,917,941	0	706,289	0	14,849	2,796,545	103,227	14,849	2,799,865	103,227
South Africa	2,712,682	4,223	0	122,601	387,493	888,768	568,903	721,973	1,033,015	957,694
Oman	2,648,200	0	0	0	2,648,200	0	0	2,648,200	0	0
Paraguay	2,487,837	0	0	0	0	0	1,083,595	0	0	2,487,837
Grand Total	411,985,830	21,758,722	5,718,149	21,663,645	140,275,696	56,513,517	110,190,679	168,116,651	96,718,297	147,150,882
Percent of All U.S. Exports	92.73%	95.08%	81.39%	95.40%	95.40%	87.08%	93.35%	94.47%	89.20%	93.19%

[Back to Top](#)

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REVOLVERS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Thailand	8,450,061	205,799	148,072	80,317	2,804,078	1,466,945	1,360,332	4,460,259	2,138,592	1,851,210
Germany	5,395,480	258,460	354,654	196,860	1,060,628	1,922,214	789,404	1,918,804	2,575,834	900,842
France	2,527,330	153,229	108,394	292,766	486,513	826,638	669,687	606,390	1,196,053	724,887
Italy	1,956,350	0	92,501	96,045	237,679	298,644	313,680	551,166	1,004,914	400,270
Switzerland	1,704,007	0	123,602	0	340,148	617,656	400,892	399,895	822,895	481,217
Belgium	1,563,184	29,145	201,065	66,092	112,231	279,163	654,540	127,870	299,349	1,135,965
Australia	1,209,960	25,845	30,738	21,286	274,039	242,789	289,898	434,165	320,688	455,107
Austria	925,128	12,599	139,785	0	33,435	347,830	86,842	148,069	675,871	101,188
Philippines	757,439	0	0	15,200	398,583	28,284	154,717	435,774	88,989	232,676
Czech Republic	662,792	49,575	8,795	0	107,765	177,141	87,663	113,494	453,919	95,379
Norway	641,977	6,600	0	0	52,897	135,000	261,350	156,793	204,448	280,736
Argentina	520,576	3,545	0	0	15,523	39,806	43,137	68,717	311,110	140,749
Korea, South	383,445	0	0	0	124,540	0	258,905	124,540	0	258,905
Sweden	328,046	6,446	0	0	63,004	85,640	27,053	94,904	183,381	49,761
Poland	301,229	0	0	0	96,844	66,213	34,690	143,019	111,225	46,985
Hong Kong	293,400	0	0	0	20,900	135,000	137,500	20,900	135,000	137,500
Denmark	236,178	0	0	12,958	41,539	39,325	12,958	55,561	95,631	84,986
Slovakia	211,077	20,472	0	0	55,971	89,610	40,839	60,103	94,678	56,296
New Zealand	205,321	0	52,034	7,795	26,976	73,452	29,988	61,781	106,983	36,557
Guatemala	195,709	0	0	0	17,245	15,967	9,130	127,862	31,588	36,259
Paraguay	170,909	0	0	0	0	0	37,808	0	0	170,909
Lebanon	152,427	0	0	0	0	0	0	0	0	152,427
Mexico	145,560	0	0	0	69,205	0	12,005	69,205	64,350	12,005
South Africa	140,429	3,663	0	0	28,777	78,442	21,203	35,356	78,442	26,631
Finland	130,132	3,556	12,786	0	33,531	50,676	28,654	33,531	61,311	35,290
Grand Total	29,208,146	778,934	1,272,426	789,319	6,502,051	7,016,435	5,762,875	10,248,158	11,055,251	7,904,737
Percent of All U.S. Exports	93.97%	95.69%	99.54%	81.50%	96.46%	91.57%	90.16%	96.51%	93.60%	91.35%

[Back to Top](#)

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RIFLES -- CENTERFIRE -- AUTOLOAD (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Poland	3,103,804	154,459	47,011	76,378	848,280	827,160	798,263	1,013,719	1,128,772	961,313
Switzerland	3,067,165	54,152	248,523	87,088	755,156	1,127,509	612,726	1,066,503	1,291,117	709,545
France	2,939,845	199,646	11,546	92,750	1,058,716	685,036	705,894	1,280,625	843,113	816,107
Germany	2,610,255	72,005	290,469	55,236	541,870	857,940	631,251	772,508	1,006,996	830,751
South Africa	2,348,051	14,859	10,027	126,123	145,385	806,683	407,578	394,326	1,054,174	899,551
Ukraine	1,824,853	3,330	0	46,440	558,598	415,752	268,571	758,863	675,786	390,204
Finland	1,450,897	3,059	87,167	24,275	247,060	482,003	437,714	307,558	546,169	597,170
Italy	1,408,771	0	90,270	9,789	234,121	505,958	197,091	440,910	744,682	223,179
Sweden	1,278,870	7,820	18,067	4,398	447,153	496,366	109,864	536,961	604,272	137,637
Belgium	1,148,861	29,296	325,338	39,335	138,031	467,154	324,303	163,760	513,717	471,384
Czech Republic	1,045,087	116,062	52,618	17,155	230,521	226,454	280,848	269,517	387,504	388,066
New Zealand	1,031,633	0	0	72,753	269,800	191,874	296,095	269,800	347,358	414,475
Chile	1,013,103	0	3,492	0	0	1,000,953	0	0	1,000,953	12,150
Brazil	979,937	0	0	38,250	255,260	458,900	192,250	323,687	464,000	192,250
Mexico	881,876	0	0	27,720	0	0	142,841	597,200	0	284,676
Afghanistan	839,000	0	0	0	839,000	0	0	839,000	0	0
Philippines	759,027	0	70,872	21,054	256,867	175,062	111,152	296,129	339,312	123,586
Thailand	703,090	47,863	14,895	8,565	354,925	142,212	99,316	381,532	198,477	123,081
El Salvador	644,639	4,756	0	11,275	4,756	19,046	617,920	7,673	19,046	617,920
Austria	547,459	142,036	0	0	162,598	0	0	165,220	369,980	12,259
Kazakhstan	480,733	8,658	0	0	170,318	10,020	142,550	244,167	69,800	166,766
Paraguay	456,995	0	0	0	0	0	235,675	0	0	456,995
Indonesia	436,248	0	0	27,895	0	81,520	224,328	0	87,520	348,728
Sri Lanka	400,000	0	0	0	0	0	0	400,000	0	0
Argentina	365,913	30,186	0	0	59,088	66,305	150,868	88,415	122,830	154,668
Grand Total	31,766,112	888,187	1,270,295	786,479	7,577,503	9,043,907	6,987,098	10,618,073	11,815,578	9,332,461
Percent of All U.S. Exports	88.71%	94.02%	91.13%	90.62%	90.22%	88.58%	86.84%	88.77%	89.08%	88.19%

[Back to Top](#)

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RIFLES -- CENTERFIRE -- BOLT ACTION -- SINGLE SHOT (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
United Arab Emirates	1,654,881	0	0	0	8,356	728,388	918,137	8,356	728,388	918,137
Australia	1,618,605	0	8,051	116,760	140,704	357,402	631,971	221,305	431,880	965,420
Germany	1,160,925	3,278	0	0	26,761	79,720	128,652	26,761	137,727	996,437
Thailand	647,497	14,649	29,807	10,694	300,905	148,791	99,071	318,920	229,506	99,071
Switzerland	472,659	47,677	39,781	0	107,379	102,477	77,607	152,348	143,580	176,731
New Zealand	383,970	0	33,519	0	119,619	50,310	29,358	146,698	54,259	183,013
France	371,845	50,120	0	0	73,471	142,400	46,973	79,110	245,762	46,973
United Kingdom	355,512	0	7,700	14,666	7,908	34,269	143,093	21,611	61,361	272,540
Indonesia	348,076	0	0	17,582	29,375	15,445	34,390	266,249	15,445	66,382
Ukraine	318,904	12,956	0	0	35,838	38,998	42,346	35,838	91,166	191,900
Sweden	311,468	0	0	0	53,780	219,124	38,564	53,780	219,124	38,564
Kazakhstan	272,206	11,019	0	0	40,825	74,899	99,740	83,516	74,899	113,791
South Africa	253,552	27,271	0	19,556	48,345	40,194	126,298	52,370	67,194	133,988
Mexico	226,684	0	0	59,012	57,715	53,176	59,012	57,715	53,176	115,793
Japan	207,412	21,550	47,586	2,555	64,283	99,241	12,131	66,925	124,813	15,674
Austria	197,044	0	0	0	0	73,695	11,181	0	82,365	114,679
Argentina	177,009	0	0	0	20,367	32,814	6,145	20,367	36,264	120,378
Italy	174,900	0	67,851	0	42,573	67,851	31,895	42,573	75,583	56,744
Ireland	172,529	0	140,700	0	0	147,700	0	0	147,700	24,829
Norway	94,135	0	0	0	62,445	0	2,740	62,445	0	31,690
Namibia	85,848	0	0	0	0	0	0	0	54,406	31,442
Spain	79,757	19,192	9,900	0	54,681	19,336	5,740	54,681	19,336	5,740
Belgium	58,999	0	7,567	0	6,099	52,900	0	6,099	52,900	0
Poland	52,514	9,336	0	0	9,336	28,403	0	9,336	28,403	14,775
Bulgaria	50,343	0	0	0	16,512	0	0	50,343	0	0
Grand Total	9,747,274	217,048	392,462	240,825	1,327,277	2,607,533	2,545,044	1,837,346	3,175,237	4,734,691
Percent of All U.S. Exports	95.74%	89.70%	97.89%	91.38%	94.40%	96.15%	96.32%	93.79%	96.60%	95.94%

[Back to Top](#)

EasyExport Insights™

RIFLES -- CENTERFIRE -- BOLT ACTION -- OTHER (US Dollars)
SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	10,733,757	281,585	408,949	256,128	2,982,709	3,106,914	3,150,287	3,424,349	3,534,356	3,775,052
Germany	8,379,655	615,910	221,058	129,821	2,055,584	2,963,966	2,078,122	2,427,686	3,339,854	2,612,115
Australia	7,796,457	417,226	544,575	298,582	1,729,457	2,011,574	2,027,163	2,299,978	2,937,911	2,558,568
France	3,742,030	51,298	24,534	119,513	386,040	1,011,885	1,614,607	713,200	1,281,079	1,747,751
South Africa	3,470,445	32,759	0	211,621	343,120	1,212,140	1,351,056	429,126	1,400,456	1,640,863
New Zealand	2,382,182	31,977	52,154	61,483	590,812	536,920	468,409	1,003,932	718,000	660,250
Thailand	2,206,076	49,150	94,607	58,180	440,733	790,364	238,617	739,126	946,817	520,133
Ukraine	2,199,023	92,200	0	156,247	402,245	466,297	637,089	535,419	695,393	968,211
Italy	1,807,556	11,306	69,438	85,272	320,080	593,981	516,383	420,303	762,657	624,596
United Kingdom	1,730,761	0	21,391	7,450	177,699	360,443	528,302	442,904	731,747	556,110
Argentina	1,429,714	17,353	13,019	0	279,928	157,339	717,807	405,956	204,423	819,335
Poland	1,267,641	0	3,307	6,593	322,687	147,202	451,518	414,261	331,951	521,429
Belgium	1,202,871	0	200,611	30,593	647,282	379,077	81,631	670,508	402,468	129,895
Spain	1,100,785	24,929	92,146	0	218,575	314,971	141,477	452,767	405,974	242,044
Indonesia	1,065,978	0	0	0	116,874	307,082	98,975	430,471	441,800	193,707
Oman	1,064,987	0	0	0	0	0	273,763	0	0	1,064,987
Brazil	966,416	270,352	15,003	5,466	503,911	149,177	71,477	709,988	175,677	80,751
Switzerland	858,877	4,508	59,442	37,260	221,925	287,934	228,470	274,088	333,595	251,194
Hungary	808,335	8,518	87,758	0	156,301	198,043	215,600	156,301	334,772	317,262
Norway	795,279	69,803	0	17,183	210,252	299,333	160,827	236,835	329,812	228,632
Austria	734,135	109,465	57,682	32,252	251,939	215,857	105,916	368,484	232,643	133,008
United Arab Emirates	707,454	0	9,750	28,858	72,416	66,799	403,408	227,116	76,930	403,408
Czech Republic	627,343	51,062	13,055	18,249	201,755	179,757	157,774	237,285	228,803	161,255
Greenland	492,639	0	145,360	123,270	85,407	220,713	152,638	85,407	236,983	170,249
Namibia	448,234	0	70,259	0	0	114,921	191,398	46,649	162,369	239,216
Grand Total	58,018,630	2,139,401	2,204,098	1,684,021	12,717,731	16,092,689	16,062,714	17,152,139	20,246,470	20,620,021
Percent of All U.S. Exports	89.91%	94.93%	88.22%	89.51%	91.11%	88.66%	91.39%	90.43%	88.25%	91.17%

[Back to Top](#)

EasyExport Insights™

RIFLES -- CENTERFIRE -- OTHER (US Dollars)
SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	98,970,200	2,038,098	2,373,472	2,416,189	26,675,420	24,296,401	28,526,866	33,244,491	31,571,574	34,154,135
Australia	5,488,091	358,180	191,476	78,994	1,242,280	1,561,872	1,549,522	1,576,194	2,214,723	1,697,174
Oman	2,246,644	0	0	0	0	0	2,246,644	0	0	2,246,644
Germany	1,923,110	0	92,560	35,159	516,676	609,342	414,024	651,983	817,200	453,927
France	1,696,551	0	29,619	19,295	679,715	516,093	322,377	832,932	541,242	322,377
United Kingdom	923,368	30,588	0	12,455	159,790	177,049	283,918	274,523	326,747	322,098
New Zealand	917,377	0	0	0	243,259	197,470	166,745	526,832	205,870	184,675
Italy	596,827	0	0	10,675	108,993	175,623	122,519	206,317	267,991	122,519
Denmark	484,696	0	0	8,859	65,512	168,800	150,223	156,912	177,561	150,223
Switzerland	312,252	26,022	4,025	19,211	128,493	100,712	33,452	163,418	115,382	33,452
Norway	234,464	0	0	10,175	63,468	79,609	53,814	73,279	107,371	53,814
Czech Republic	200,464	0	0	14,431	42,103	61,647	55,468	80,206	64,790	55,468
South Africa	195,371	0	0	0	62,196	91,346	41,829	62,196	91,346	41,829
Ukraine	179,899	0	0	0	15,007	21,708	3,950	29,329	146,620	3,950
Belgium	176,909	0	0	7,514	39,838	77,437	36,998	47,063	89,872	39,974
Spain	173,703	6,598	26,578	0	50,456	57,507	38,744	50,456	74,301	48,946
Thailand	157,931	0	0	13,425	41,249	26,408	26,666	104,857	26,408	26,666
Finland	130,302	0	0	8,652	32,118	62,861	31,429	32,118	62,861	35,323
Argentina	125,671	0	0	0	67,356	0	58,315	67,356	0	58,315
Sweden	108,078	0	0	0	88,908	0	8,596	88,908	10,574	8,596
Indonesia	102,959	0	0	0	0	0	102,959	0	0	102,959
Guatemala	79,030	0	0	0	0	0	12,334	0	8,329	70,701
Poland	75,081	0	0	0	8,531	63,007	0	8,531	66,550	0
Chile	62,748	0	5,843	0	14,855	24,219	8,068	14,855	31,189	16,704
Georgia	58,262	0	0	0	8,542	49,720	0	8,542	49,720	0
Grand Total	115,619,988	2,459,486	2,723,573	2,655,034	30,354,765	28,418,831	34,295,460	38,301,298	37,068,221	40,250,469
Percent of All U.S. Exports	99.55%	100.00%	98.50%	99.55%	99.71%	99.23%	99.61%	99.74%	99.34%	99.56%

[Back to Top](#)

EasyExport Insights™

RIFLES -- RIMFIRE (US Dollars)
SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	14,282,990	283,483	372,645	128,373	3,444,786	3,097,819	4,001,133	4,763,113	4,010,211	5,509,666
Australia	7,141,307	181,643	460,578	62,744	876,100	3,610,274	1,178,982	953,489	4,838,841	1,348,977
Germany	2,826,541	219,623	12,014	74,924	611,741	992,143	751,194	792,588	1,189,476	844,477
New Zealand	2,341,180	91,545	72,846	114,550	795,880	541,551	436,997	1,157,918	586,741	596,521
France	1,821,187	31,155	16,191	43,035	257,765	539,590	626,831	445,103	749,253	626,831
United Kingdom	1,483,319	39,074	27,270	23,347	237,539	294,931	459,182	495,989	455,405	531,925
Mexico	1,481,071	91,875	0	145,843	675,916	144,019	194,479	1,098,007	169,319	213,745
Thailand	1,474,866	45,917	43,353	27,193	420,124	472,157	240,491	566,061	595,281	313,524
Ukraine	771,066	34,561	0	40,160	320,447	138,659	43,946	447,858	157,359	165,849
Sweden	728,143	3,430	0	3,072	91,197	118,787	242,496	312,291	160,531	255,321
Belgium	715,565	12,171	161,147	32,294	159,760	221,886	71,295	180,619	225,536	309,410
Guatemala	710,477	0	0	70,075	0	213,462	257,512	77,500	261,764	371,213
Argentina	655,833	13,485	0	0	83,765	86,180	219,561	139,130	189,317	327,386
Philippines	456,488	0	0	0	115,207	49,009	158,309	145,274	97,843	213,371
Switzerland	432,859	0	11,624	0	120,243	144,462	102,747	147,077	162,873	122,909
Austria	422,133	81,891	25,843	34,540	124,619	95,301	69,448	224,730	115,405	81,998
South Africa	401,863	5,644	0	44,016	68,949	132,491	122,693	68,949	142,274	190,640
Spain	376,288	11,432	0	0	18,515	162,775	98,810	38,295	194,578	143,415
Italy	338,119	0	43,158	42,328	32,109	170,106	111,656	39,859	172,856	125,404
Greenland	279,858	0	120,200	58,770	73,614	140,562	58,770	73,614	140,562	65,682
Norway	263,294	11,987	0	18,874	35,744	59,868	70,362	47,096	129,392	86,806
Finland	232,241	17,729	0	0	94,925	45,710	40,002	94,925	61,782	75,534
Poland	223,856	4,146	0	0	16,078	66,944	29,309	96,916	89,199	37,741
Denmark	195,081	0	0	16,452	28,240	20,756	72,108	52,681	43,108	99,292
Czech Republic	191,912	16,063	6,239	0	38,869	46,722	48,067	44,869	94,067	52,976
Grand Total	40,247,537	1,196,854	1,373,108	980,590	8,742,132	11,606,164	9,706,380	12,503,951	15,032,973	12,710,613
Percent of All U.S. Exports	95.60%	95.37%	97.41%	95.04%	95.42%	95.84%	94.69%	96.15%	96.20%	94.36%

[Back to Top](#)

EasyExport Insights™

SHOTGUNS -- PUMP ACTION (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Thailand	1,476,276	0	11,314	77,837	327,073	328,515	460,229	484,661	405,434	586,181
Ukraine	1,465,709	0	0	116,626	271,833	340,385	470,875	340,558	470,723	654,428
Poland	1,170,358	25,616	23,700	0	84,688	183,130	270,880	132,960	375,124	662,274
Germany	964,064	0	0	3,655	39,684	672,298	119,562	58,400	748,782	156,882
Oman	944,000	0	0	0	0	0	0	0	944,000	0
Ghana	889,179	0	0	0	359,000	399,933	118,354	359,000	411,825	118,354
Bangladesh	494,077	0	0	0	0	0	423,658	23,612	37,832	432,633
Guatemala	475,233	0	0	0	0	80,923	212,558	104,142	80,923	290,168
Argentina	419,522	0	0	0	18,091	19,188	134,930	25,685	165,822	228,015
United Kingdom	392,312	0	14,595	0	146,023	75,849	84,082	146,023	99,957	146,332
Switzerland	375,212	0	10,039	30,446	49,305	108,798	79,705	119,575	154,942	100,695
New Zealand	357,434	0	0	0	42,508	38,810	140,011	67,471	71,865	218,098
France	343,526	33,985	0	3,111	33,985	220,987	88,554	33,985	220,987	88,554
Chile	317,098	0	49,474	0	91,590	56,282	90,780	116,095	99,656	101,347
Jordan	302,091	0	27,709	0	0	90,034	126,583	27,104	118,415	156,572
Sweden	256,915	0	23,214	0	58,470	76,210	71,959	68,424	93,557	94,934
South Africa	239,893	0	0	0	28,530	63,218	90,154	38,670	99,374	101,849
Turkey	210,343	10,575	18,519	0	98,031	32,930	45,548	128,966	35,829	45,548
Philippines	200,106	0	0	0	40,765	62,133	77,275	44,315	62,133	93,658
Nicaragua	192,299	0	0	0	0	0	158,760	0	0	192,299
Japan	164,554	0	17,126	3,216	21,358	71,268	61,389	21,358	71,268	71,928
Greece	157,431	0	0	0	5,165	152,266	0	5,165	152,266	0
Czech Republic	150,006	0	0	25,330	20,139	33,177	52,143	38,829	46,527	64,650
Dominican Republic	136,324	0	0	0	118,844	10,100	0	118,844	10,100	7,380
Mexico	132,976	0	0	0	0	0	0	117,201	15,775	0
Grand Total	12,226,938	70,176	195,690	260,221	1,855,082	3,116,434	3,377,989	2,621,043	4,993,116	4,612,779
Percent of All U.S. Exports	83.79%	53.76%	73.08%	86.79%	85.14%	83.37%	82.84%	82.08%	86.67%	81.81%

[Back to Top](#)

EasyExport Insights™

SHOTGUNS -- OTHER (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	13,279,720	592,280	163,476	289,102	4,746,327	3,421,530	3,409,023	5,688,452	3,706,592	3,884,676
Portugal	2,745,443	0	0	0	0	50,670	1,469,754	999,596	50,670	1,695,177
United Kingdom	2,561,400	7,500	62,000	11,270	384,869	469,637	812,212	1,079,765	584,832	896,803
Mexico	1,710,447	0	0	0	0	988,366	0	702,356	1,008,091	0
Brazil	1,233,546	425,029	0	2,900	461,029	163,195	301,984	751,569	176,493	305,484
Japan	1,126,866	38,265	23,880	12,325	288,994	295,419	266,239	392,088	361,681	373,097
Italy	780,835	0	14,968	58,321	267,204	240,436	204,509	331,890	240,436	208,509
Turkey	765,785	0	0	0	180,362	23,162	40,915	277,566	263,289	224,930
Thailand	743,989	12,918	42,285	42,138	100,439	269,337	222,507	139,488	324,769	279,732
Australia	493,461	0	0	4,212	58,650	76,843	199,939	72,965	163,288	257,208
Egypt	408,900	0	0	0	408,900	0	0	408,900	0	0
Saudi Arabia	364,254	8,000	0	0	357,189	0	7,065	357,189	0	7,065
Trinidad and Tobago	330,799	57,580	33,254	0	193,270	104,419	0	221,453	109,346	0
Germany	301,374	7,564	3,500	0	143,405	50,149	69,334	153,353	54,233	93,788
New Zealand	264,746	0	0	0	94,441	110,823	18,672	106,589	128,449	29,708
Colombia	225,126	0	0	0	0	0	54,384	0	0	225,126
Jamaica	219,020	0	3,753	0	93,388	83,195	21,930	109,495	83,195	26,330
Spain	180,445	0	7,200	0	13,225	24,300	80,525	21,270	42,250	116,925
Philippines	179,141	0	0	0	37,610	0	50,424	37,610	62,205	79,326
Kuwait	176,089	38,460	38,644	0	38,460	65,167	18,528	69,720	87,841	18,528
Bolivia	172,815	0	45,133	0	0	106,501	66,314	0	106,501	66,314
Poland	164,912	0	0	0	26,239	48,133	77,548	26,239	48,133	90,540
Ghana	164,380	7,200	0	0	7,200	142,728	14,452	7,200	142,728	14,452
France	129,836	0	4,868	10,660	0	61,768	33,268	0	75,368	54,468
Belgium	117,495	0	0	12,901	2,681	0	93,424	24,071	0	93,424
Grand Total	28,840,824	1,194,796	442,961	443,829	7,903,882	6,795,778	7,532,950	11,978,824	7,820,390	9,041,610
Percent of All U.S. Exports	93.14%	96.97%	82.56%	73.01%	96.65%	91.89%	91.72%	96.99%	90.08%	91.03%

[Back to Top](#)

EasyExport Insights™

COMBINATION RIFLE/SHOTGUNS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	21,195,143	292,106	234,597	521,841	5,101,400	5,466,754	6,919,113	5,940,044	6,819,629	8,435,470
Australia	70,873	0	0	16,848	32,216	7,371	16,848	46,654	7,371	16,848
Italy	63,824	0	0	0	0	26,956	0	0	63,824	0
Japan	36,864	0	0	0	18,623	9,453	2,933	24,478	9,453	2,933
Portugal	30,315	0	0	0	0	30,315	0	0	30,315	0
Jordan	29,045	0	0	0	0	0	29,045	0	0	29,045
Spain	24,499	0	0	0	0	0	0	24,499	0	0
Bahamas	21,288	0	0	0	21,288	0	0	21,288	0	0
New Zealand	14,631	0	3,222	0	0	3,222	5,409	6,000	3,222	5,409
France	12,000	0	0	0	0	0	12,000	0	0	12,000
Panama	8,190	0	0	0	0	0	0	8,190	0	0
Turkey	6,413	0	0	0	0	6,413	0	0	6,413	0
Thailand	5,480	0	0	0	5,480	0	0	5,480	0	0
Sweden	5,300	0	0	0	5,300	0	0	5,300	0	0
Macedonia	3,929	0	0	0	3,929	0	0	3,929	0	0
Mexico	3,742	0	0	0	0	0	3,742	0	0	3,742
Ukraine	3,131	0	0	0	0	0	0	0	0	3,131
Germany	3,043	0	0	0	3,043	0	0	3,043	0	0
Grand Total	21,537,710	292,106	237,819	538,689	5,191,279	5,550,484	6,989,090	6,088,905	6,940,227	8,508,578
Percent of All U.S. Exports	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

[Back to Top](#)

EasyExport Insights™

MILITARY RIFLES (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Sep 17 - Aug 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
India	72,254,990	0	9,900,000	0	27,126,000	10,162,182	0	62,092,808	10,162,182	0
Thailand	68,849,307	5,195,943	0	984,625	23,339,632	14,756,207	1,156,827	51,568,453	16,124,027	1,156,827
Kuwait	26,313,219	0	0	0	5,946,750	2,408,124	5,071,201	6,543,383	13,962,997	5,806,839
Lebanon	18,361,179	0	212,625	0	12,976,669	803,265	626,409	13,027,717	803,265	4,530,197
Jordan	13,445,393	0	0	0	3,863,406	3,405,996	1,658,867	3,875,406	5,862,063	3,707,924
Tunisia	9,762,182	0	0	0	5,484,547	441,312	2,847,856	5,668,146	522,100	3,571,936
Malaysia	9,487,237	2,499,070	0	0	2,660,081	2,848	4,000	5,145,851	4,337,386	4,000
Oman	8,727,986	0	0	0	7,635,000	0	43,826	7,639,501	900,659	187,826
Mexico	7,374,090	0	0	14,450	2,532,198	1,729,701	1,907,187	3,070,611	2,003,061	2,300,418
Afghanistan	6,069,853	0	0	30,104	1,454,485	4,136,505	115,890	1,817,458	4,136,505	115,890
Egypt	6,020,252	0	741,860	0	557,199	2,119,859	0	3,900,393	2,119,859	0
Israel	5,998,925	14,389	2,908	11,400	984,063	4,309,687	675,930	984,063	4,333,057	681,805
Georgia	5,405,909	0	0	0	0	101,085	3,288,756	12,240	101,085	5,292,584
United Arab Emirates	5,279,074	374,250	0	16,790	633,922	438,500	930,789	633,922	1,583,300	3,061,852
Germany	5,146,561	0	9,720	0	1,430,267	335,570	1,213,602	1,611,696	2,088,603	1,446,262
Ukraine	4,898,751	1,681,160	0	608,612	2,038,462	325,622	1,037,514	2,091,191	1,740,976	1,066,584
Australia	4,719,703	30,655	0	4,030	1,627,583	1,454,261	806,824	2,077,956	1,771,773	869,974
United Kingdom	4,395,912	0	33,010	0	702,303	1,951,687	1,273,979	926,228	2,125,278	1,344,406
Philippines	3,604,500	69,167	0	0	161,008	3,187,462	6,475	268,248	3,323,301	12,951
Qatar	3,521,017	0	0	277,571	1,687,500	1,259,990	527,571	1,733,456	1,259,990	527,571
Jamaica	3,243,992	0	0	0	0	3,243,992	0	0	3,243,992	0
Brazil	3,226,230	21,347	72,383	90,125	993,258	227,906	1,146,588	1,821,986	249,224	1,155,020
Sweden	2,979,082	21,715	29,216	13,498	115,870	611,613	440,247	251,469	731,478	1,996,135
Netherlands	2,668,769	44,212	0	0	1,261,092	8,690	723,100	1,302,770	169,749	1,196,250
Senegal	2,466,587	0	0	0	0	525,503	1,868,108	72,976	525,503	1,868,108
Grand Total	304,220,700	9,951,908	11,001,722	2,051,205	105,211,295	57,947,567	27,371,546	178,137,928	84,181,413	41,901,359
Percent of All U.S. Exports	90.97%	91.41%	86.22%	89.23%	94.41%	88.09%	79.20%	95.17%	88.05%	81.16%

[Back to Top](#)

EasyExport Insights™

MILITARY SHOTGUNS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	3,625,833	51,925	142,983	73,540	385,477	1,033,366	1,158,044	687,546	1,267,961	1,670,326
Kuwait	3,018,748	0	0	0	0	1,699,360	16,500	0	3,002,248	16,500
Afghanistan	1,121,790	0	0	0	0	0	1,105,950	15,840	0	1,105,950
Lebanon	634,250	0	0	0	0	258,588	0	190,248	258,588	0
Djibouti	448,836	0	0	0	52,471	145,027	123,105	130,331	145,027	146,370
France	421,728	0	0	0	14,980	262,150	0	14,980	262,150	0
Guatemala	277,130	0	0	0	21,038	0	187,044	21,038	0	187,044
New Zealand	208,082	0	0	187,044	0	0	143,946	0	0	143,946
Saudi Arabia	143,946	0	0	0	0	137,774	0	0	137,774	0
Egypt	137,774	0	0	0	0	4,950	0	115,555	4,950	0
Netherlands	120,505	0	0	0	0	0	110,399	0	0	110,399
Sweden	110,399	0	0	0	0	0	52,249	0	5,948	98,373
Italy	104,321	0	0	0	0	73,541	0	0	73,541	0
Morocco	73,541	0	0	0	0	18,920	6,920	0	37,840	34,137
Germany	71,977	0	0	0	5,904	13,024	42,273	5,904	13,024	42,273
United Kingdom	61,201	0	13,024	0	0	27,215	0	0	48,815	0
Israel	48,815	0	0	0	28,886	18,598	0	28,886	18,598	0
Japan	47,484	0	0	0	5,368	7,961	7,286	5,368	23,864	17,285
Australia	46,517	0	0	3,761	0	0	0	0	634,250	0
Thailand	45,981	0	0	0	26,350	0	0	26,350	19,631	0
Poland	45,586	0	0	0	0	18,690	0	26,896	18,690	0
Jordan	42,354	0	5,678	0	6,804	5,678	0	14,876	27,478	0
Brazil	32,642	2,698	0	3,984	12,848	5,220	3,984	20,538	8,120	3,984
Philippines	26,702	0	0	0	0	0	0	13,402	0	13,300
Georgia	22,980	0	0	0	0	0	22,980	0	0	22,980
Grand Total	10,939,122	54,623	161,685	268,329	560,126	3,730,062	2,980,680	1,317,758	6,008,497	3,612,867
Percent of All U.S. Exports	98.95%	100.00%	100.00%	100.00%	93.02%	99.48%	99.51%	95.35%	99.67%	99.12%

[Back to Top](#)

EasyExport Insights™

MUZZLE-LOADING FIREARMS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	3,457,156	238,529	142,058	206,639	669,734	1,019,680	1,178,951	845,116	1,212,940	1,399,100
Ukraine	987,100	0	0	987,100	0	0	987,100	0	0	987,100
Italy	105,987	0	11,986	0	22,501	83,486	0	22,501	83,486	0
Colombia	78,710	0	0	78,710	0	0	78,710	0	0	78,710
Korea, South	66,528	0	0	0	0	0	66,528	0	0	66,528
United Kingdom	66,054	0	0	0	9,000	0	43,698	22,356	0	43,698
China	29,992	0	0	0	0	0	29,992	0	0	29,992
Belgium	28,778	0	0	0	0	0	25,798	0	0	28,778
Germany	25,301	0	0	0	4,400	13,612	0	4,400	20,901	0
Czech Republic	24,862	0	0	0	6,162	13,420	0	11,442	13,420	0
Mexico	21,766	0	0	0	0	0	18,794	0	2,972	18,794
South Africa	14,436	0	0	0	0	8,746	0	0	8,746	5,690
Sweden	8,250	0	0	8,250	0	0	8,250	0	0	8,250
United Arab Emirates	7,995	0	0	0	0	0	0	0	0	7,995
Jamaica	7,706	0	0	0	0	0	0	0	0	7,706
Bahamas	7,268	0	0	0	0	0	7,268	0	0	7,268
Australia	7,064	0	0	0	0	7,064	0	0	7,064	0
France	6,071	0	0	0	0	2,750	3,321	0	2,750	3,321
Afghanistan	4,533	0	0	4,533	0	0	4,533	0	0	4,533
Argentina	3,785	0	0	0	3,785	0	0	3,785	0	0
Brazil	3,780	0	0	0	0	0	0	0	3,780	0
Jordan	3,551	0	3,551	0	0	3,551	0	0	3,551	0
Georgia	3,437	0	0	0	0	0	0	0	3,437	0
Israel	3,150	0	3,150	0	0	3,150	0	0	3,150	0
Netherlands	2,538	0	0	0	0	2,538	0	0	2,538	0
Grand Total	4,975,798	238,529	160,745	1,285,232	715,582	1,157,997	2,452,943	909,600	1,368,735	2,697,463
Percent of All U.S. Exports	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

[Back to Top](#)

EasyExport Insights™

SPRING, AIR AND GAS GUNS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	43,753,483	1,675,822	961,358	1,426,716	13,513,290	9,785,212	10,981,925	15,986,507	12,582,798	15,184,178
United Kingdom	9,339,284	152,999	204,253	165,185	2,682,163	2,209,930	1,951,910	3,527,673	2,991,168	2,820,443
Germany	7,589,064	238,695	188,271	160,471	1,544,191	2,080,109	2,071,133	2,100,369	2,706,680	2,782,015
Taiwan	6,152,235	248,779	210,957	10,135	1,730,456	2,322,761	437,372	3,006,781	2,650,489	494,965
France	5,021,447	227,871	104,994	96,066	1,405,156	1,344,764	1,143,651	2,069,310	1,666,625	1,285,512
Mexico	4,879,966	94,935	169,210	154,445	1,297,330	1,111,344	768,268	2,182,558	1,483,749	1,213,659
Australia	4,306,502	35,984	155,088	85,410	1,393,197	750,265	973,873	1,554,582	893,171	1,858,749
Poland	3,560,472	25,727	54,182	79,003	836,231	938,199	408,057	1,128,587	1,196,256	1,235,629
South Africa	3,512,458	158,769	46,530	10,308	642,995	541,798	1,275,548	822,956	971,046	1,718,456
Spain	2,906,641	107,146	43,630	7,607	837,451	864,444	545,099	965,363	1,080,734	860,544
Colombia	2,826,113	5,455	25,561	4,075	367,428	322,067	296,287	1,665,362	616,913	543,838
Thailand	2,789,917	0	0	0	2,695,015	7,050	87,852	2,695,015	7,050	87,852
Chile	2,739,896	173,779	122,476	89,891	727,731	732,320	501,855	944,220	1,132,357	663,319
Belgium	2,590,670	6,110	0	371,405	337,977	555,799	1,482,442	435,339	642,484	1,512,847
Korea, South	2,214,883	17,837	37,317	5,300	81,053	321,431	115,319	625,277	1,032,503	557,103
Netherlands	1,876,702	108,645	9,596	24,826	789,807	319,888	361,239	884,427	482,471	509,804
Brazil	1,823,822	11,938	238,498	0	515,674	481,007	299,421	602,943	828,716	392,163
New Zealand	1,559,478	24,381	32,613	3,452	207,484	431,912	562,676	354,798	525,733	678,947
Sweden	1,487,521	18,832	110,639	0	352,926	493,835	279,402	386,676	683,898	416,947
Switzerland	1,252,856	21,732	9,748	15,824	241,189	269,832	377,693	315,509	432,074	505,273
Israel	1,229,150	3,352	44,056	16,390	209,342	239,264	310,038	277,361	314,462	637,327
Finland	1,196,991	6,553	5,969	41,733	198,509	370,887	459,829	269,549	386,111	541,331
Panama	1,181,270	0	10,724	9,028	343,350	330,289	234,967	378,758	442,294	360,218
China	1,130,052	0	36,594	6,776	8,592	571,419	304,910	121,032	670,295	338,725
Argentina	1,084,718	17,725	0	8,208	161,968	108,702	592,161	181,008	140,899	762,811
Grand Total	118,005,591	3,383,066	2,822,264	2,792,254	33,120,505	27,504,528	26,822,927	43,481,960	36,560,976	37,962,655
Percent of All U.S. Exports	85.14%	85.67%	80.04%	77.97%	88.67%	84.66%	82.23%	87.51%	84.54%	83.14%

[Back to Top](#)

EasyExport Insights™

TELESCOPIC SIGHTS FOR RIFLES (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	62,638,257	1,990,136	1,127,322	1,202,492	16,369,487	16,583,526	17,243,638	20,228,346	21,225,667	21,184,244
Australia	24,016,839	687,005	648,692	906,886	5,305,219	6,398,757	7,350,010	6,313,392	8,282,898	9,420,549
Germany	17,390,530	281,817	263,340	803,014	3,475,315	5,520,767	4,074,157	4,678,075	7,460,837	5,251,618
Netherlands	17,134,220	372,948	401,339	407,231	3,615,208	4,536,545	4,000,868	5,373,867	5,902,449	5,857,904
New Zealand	14,282,865	298,261	271,530	260,223	1,859,169	2,196,698	2,582,447	2,406,958	2,873,819	9,002,088
South Africa	11,614,643	313,428	743,412	205,160	1,974,571	3,462,068	3,931,268	2,699,220	4,386,675	4,528,748
United Kingdom	9,330,152	104,935	287,997	270,482	1,779,036	2,130,446	3,030,340	2,207,417	2,774,558	4,348,177
Philippines	8,515,579	8,864	1,264,597	110,386	1,128,568	4,544,993	1,139,117	2,567,449	4,672,870	1,275,260
Japan	6,858,821	48,115	23,244	138,271	1,887,165	2,112,848	1,014,017	2,391,633	3,256,471	1,210,717
United Arab Emirates	6,804,356	269,994	192,166	9,325	2,329,045	1,064,383	3,062,336	2,442,212	1,130,532	3,231,612
France	6,113,610	192,004	198,981	105,586	1,580,522	1,962,648	1,723,889	1,944,326	2,097,014	2,072,270
Italy	5,303,568	292,376	420,640	83,013	1,244,341	1,619,058	1,170,971	1,440,694	2,433,556	1,429,318
Sweden	4,789,090	78,780	311,287	245,823	1,265,340	1,279,718	1,166,231	1,614,649	1,598,750	1,575,691
Saudi Arabia	4,624,221	7,303	57,410	22,500	145,624	753,026	3,683,491	154,024	781,121	3,689,076
Israel	3,905,595	0	8,967	12,696	2,347,481	146,443	382,541	3,203,995	170,113	531,487
Poland	3,515,987	8,612	59,780	91,085	706,747	932,942	797,313	1,040,823	1,235,688	1,239,476
Austria	3,075,331	62,363	461,448	30,989	426,769	1,108,713	932,556	498,415	1,422,863	1,154,053
Ukraine	2,522,346	16,109	37,789	27,062	599,509	1,352,785	252,840	784,548	1,432,462	305,336
Norway	2,374,720	37,009	38,435	106,908	553,065	682,861	744,318	610,445	770,854	993,421
Spain	2,231,413	56,278	20,652	132,365	494,375	919,829	453,832	620,398	1,042,272	568,743
China	2,225,671	0	0	6,556	1,378,843	256,240	475,177	1,408,861	292,802	524,008
Belgium	2,133,721	441,630	3,302	0	1,187,809	39,272	813,003	1,194,832	69,547	869,342
Bahrain	2,044,321	0	0	0	1,433,550	24,154	567,260	1,452,907	24,154	567,260
Finland	2,010,332	36,301	34,662	48,679	519,640	666,381	477,832	586,253	752,140	671,939
Luxembourg	1,988,288	0	0	183,794	409,615	1,355,325	206,413	419,634	1,355,325	213,329
Grand Total	227,444,476	5,604,268	6,876,992	5,410,526	54,016,013	61,650,426	61,275,865	68,283,373	77,445,437	81,715,666
Percent of All U.S. Exports	89.11%	88.76%	88.57%	79.89%	88.32%	89.25%	89.73%	88.22%	89.05%	89.91%

[Back to Top](#)

EasyExport Insights™

BINOCULARS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Australia	135,582,967	4,171,210	4,212,180	4,380,474	37,299,784	32,469,350	38,392,347	37,659,442	47,082,426	50,841,099
Saudi Arabia	86,435,441	3,075	18,816	1,833,976	459,965	40,187,626	11,915,546	597,990	73,908,097	11,929,354
Canada	30,985,971	949,338	808,959	853,153	7,425,645	6,976,403	7,578,890	11,224,595	9,999,147	9,762,229
Germany	13,540,042	1,365,494	1,291,332	78,676	3,318,674	4,662,194	1,289,664	6,223,395	5,283,834	2,032,813
United Arab Emirates	11,275,635	9,399	2,281,698	361,070	65,594	2,573,736	5,154,238	1,041,524	2,605,935	7,628,176
Netherlands	10,794,039	1,205,464	121,198	514,815	2,510,847	3,733,433	1,821,795	2,984,788	5,538,360	2,270,891
Ukraine	8,661,883	0	0	1,297,684	58,193	2,159,703	2,994,763	58,193	5,608,927	2,994,763
Turkey	8,263,825	0	0	0	39,734	362,292	4,101,514	996,077	410,588	6,857,160
Italy	6,881,004	514,943	732,608	666,248	2,232,982	2,681,175	1,247,363	2,699,314	2,900,547	1,281,143
France	4,717,990	311,961	73,839	0	1,351,116	1,432,873	1,393,786	1,603,223	1,477,902	1,636,865
Korea, South	4,712,480	89,001	3,895	18,419	2,172,258	861,282	1,273,857	2,337,151	957,990	1,417,339
United Kingdom	4,464,611	64,814	129,264	178,693	1,112,363	966,063	1,347,554	1,341,105	1,278,436	1,845,070
Lithuania	4,287,471	85,446	13,435	272,247	1,205,100	420,761	1,378,936	2,104,561	803,974	1,378,936
Switzerland	3,496,174	4,800	199,136	518,026	801,410	365,487	543,012	861,371	2,044,891	589,912
Poland	3,036,015	4,150	22,522	15,939	772,277	308,692	110,274	2,400,041	512,353	123,621
Vietnam	2,756,471	6,750	4,067	20,896	26,696	2,489,717	191,019	31,154	2,526,290	199,027
Norway	2,660,865	34,422	500,314	81,572	406,270	1,058,051	958,660	490,327	1,126,523	1,044,015
New Zealand	2,355,541	76,950	202,798	36,225	478,735	629,542	314,448	649,216	1,227,342	478,983
Sweden	2,296,290	10,835	116,899	31,336	466,598	955,305	522,446	545,212	1,116,575	634,503
South Africa	2,257,279	62,136	128,660	23,497	316,921	787,406	645,898	641,749	899,845	715,685
Bahrain	2,162,934	0	67,257	0	11,648	2,148,417	0	11,648	2,148,417	2,869
Denmark	1,967,986	243,503	16,268	23,943	1,423,349	259,082	167,699	1,480,897	273,419	213,670
Latvia	1,871,181	0	0	0	1,292,970	51,941	234,128	1,292,970	51,941	526,270
Israel	1,679,197	29,164	148,697	5,782	153,266	352,335	434,882	443,329	735,916	499,952
Belgium	1,635,721	0	0	49,720	0	32,360	827,814	21,364	778,930	835,427
Grand Total	358,779,013	9,242,855	11,093,842	11,262,391	65,402,395	108,925,226	84,840,533	79,740,636	171,298,605	107,739,772
Percent of All U.S. Exports	93.69%	82.10%	97.77%	91.51%	90.83%	94.88%	93.78%	89.65%	95.92%	93.37%

[Back to Top](#)

EasyExport Insights™

PARTS FOR REVOLVERS AND PISTOLS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	21,790,640	342,560	338,085	597,080	5,667,356	4,670,458	7,519,342	6,790,103	5,644,413	9,356,124
Israel	5,385,564	510,201	128,026	26,684	666,355	751,992	2,326,858	1,437,228	1,336,006	2,612,330
Thailand	4,439,158	101,130	44,916	85,793	1,077,384	968,839	1,059,801	1,403,565	1,412,002	1,593,020
Germany	4,408,587	253,575	83,477	422,480	603,756	665,201	1,462,450	1,003,395	1,915,434	1,520,329
Philippines	3,866,351	147,642	0	33,996	586,589	811,730	655,398	961,738	1,998,331	906,282
Japan	3,706,613	3,804	5,983	25,327	724,616	249,038	409,468	1,538,055	1,298,868	869,690
Turkey	2,720,516	0	0	0	44,067	1,896,143	43,588	44,067	2,588,871	87,578
Singapore	2,416,012	0	0	29,968	2,776	92,528	214,979	2,776	2,191,035	222,201
Austria	2,377,316	12,740	10,934	0	587,021	781,826	589,073	842,974	887,137	647,205
Croatia	2,285,755	24,775	0	38,542	1,272,009	322,013	295,447	1,577,597	392,486	315,672
Australia	2,254,120	15,885	10,053	230,802	554,301	359,809	816,769	829,133	518,576	906,411
Colombia	2,207,905	0	0	2,541	3,382	297,513	1,546,955	3,382	306,800	1,897,723
Italy	1,427,461	5,335	8,014	17,980	166,938	238,130	393,927	278,392	402,946	746,123
France	1,116,527	29,745	38,951	31,466	124,833	208,297	475,325	213,721	286,941	615,865
Mexico	982,428	23,459	16,306	13,880	154,827	209,922	453,859	296,443	232,126	453,859
United Arab Emirates	940,657	0	6,777	18,366	128,659	73,126	377,786	170,917	320,070	449,670
Qatar	904,957	0	40,540	16,233	509,490	67,094	16,233	821,630	67,094	16,233
Switzerland	804,386	30,308	3,066	31,462	122,257	193,261	273,865	196,512	271,310	336,564
South Africa	767,923	0	27,321	37,806	140,107	138,595	160,339	215,612	297,499	254,812
Sweden	676,333	8,341	11,065	3,829	253,390	96,546	195,758	307,907	151,580	216,846
Hong Kong	654,862	0	0	0	21,216	249,399	32,954	21,216	570,330	63,316
Indonesia	645,168	0	0	6,810	123,660	65,471	76,790	157,145	75,825	412,198
Brazil	627,860	15,859	0	31,135	49,988	135,756	286,593	129,640	197,996	300,224
Czech Republic	558,107	5,627	97,110	18,298	85,662	209,775	134,085	134,412	263,454	160,241
Denmark	539,027	0	0	9,436	125,914	41,955	68,765	342,793	88,426	107,808
Grand Total	68,504,233	1,530,986	870,624	1,729,914	13,796,553	13,794,417	19,886,407	19,720,353	23,715,556	25,068,324
Percent of All U.S. Exports	90.70%	91.81%	90.15%	88.71%	82.46%	88.91%	91.77%	90.64%	90.52%	90.91%

[Back to Top](#)

EasyExport Insights™

PARTS FOR SPORTING RIFLES AND SHOTGUNS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	60,817,376	1,474,500	1,279,699	1,560,008	16,083,701	15,197,248	16,650,552	20,448,937	19,555,028	20,813,411
Australia	23,107,585	608,899	492,652	322,605	4,505,587	5,509,265	6,723,221	6,654,772	7,678,320	8,774,493
Saudi Arabia	20,272,734	6,246	32,834	2,808,651	137,562	11,212,661	6,032,940	141,799	14,059,668	6,071,267
Mexico	14,887,525	397,096	155,830	411,580	3,658,250	2,687,399	5,059,067	4,212,706	3,740,431	6,934,388
Germany	11,551,904	189,066	255,800	310,606	2,713,558	3,084,889	2,425,925	3,685,939	4,408,093	3,457,872
United Kingdom	7,176,149	97,677	151,232	92,949	1,688,760	1,862,710	1,823,141	2,133,445	2,456,810	2,585,894
Japan	7,150,392	84,074	369,065	250,233	1,769,539	2,080,122	1,821,210	2,302,636	2,603,700	2,244,056
Portugal	6,339,396	379,416	17,702	116,978	1,207,274	1,133,125	2,837,356	1,407,699	1,586,636	3,345,061
France	6,218,902	226,063	77,803	251,801	1,267,478	2,160,095	1,458,381	1,725,013	2,636,109	1,857,780
Switzerland	4,965,564	83,542	158,428	194,453	1,151,438	1,649,251	877,184	1,688,662	2,115,776	1,161,126
Italy	4,597,268	134,905	298,397	91,484	1,018,214	1,271,246	757,985	1,345,717	1,865,708	1,385,843
South Africa	4,385,783	86,428	97,913	308,778	742,235	1,029,771	1,241,087	895,195	1,952,332	1,538,256
Thailand	4,045,114	351,489	41,127	31,283	2,956,444	727,559	189,595	2,968,107	814,938	262,069
Ukraine	3,965,482	355,269	162,666	112,842	1,239,175	816,105	1,105,824	1,530,505	1,194,538	1,240,439
Sweden	3,872,725	22,449	71,209	55,494	1,025,155	1,109,677	903,419	1,305,083	1,347,134	1,220,508
New Zealand	3,663,038	49,373	60,724	165,835	731,571	455,182	1,169,243	1,349,795	759,347	1,553,896
United Arab Emirates	3,524,640	0	0	84,260	77,211	808,573	1,801,422	378,339	808,573	2,337,728
Norway	2,714,818	107,996	49,810	79,335	769,687	699,412	593,107	924,100	936,082	854,636
Netherlands	2,593,069	18,678	109,142	23,105	300,004	352,444	872,751	627,162	1,029,954	935,953
Austria	2,494,734	136,697	33,008	31,374	462,236	624,749	639,921	847,292	816,931	830,511
Spain	2,445,664	164,142	12,191	153,618	547,710	346,454	1,061,572	776,619	460,682	1,208,363
Finland	2,425,018	75,895	75,780	46,143	563,015	663,610	646,164	725,044	857,392	842,582
Czech Republic	2,131,805	102,639	48,814	46,746	397,322	414,427	541,825	609,968	695,353	826,484
Israel	1,983,148	0	52,255	2,658	428,412	1,341,927	84,176	441,587	1,341,927	199,634
Poland	1,786,757	43,445	8,483	45,335	392,826	258,696	576,472	622,492	485,538	678,727
Grand Total	209,116,590	5,195,984	4,112,564	7,598,154	45,834,364	57,496,597	57,893,540	59,748,613	76,207,000	73,160,977
Percent of All U.S. Exports	91.32%	74.37%	90.39%	95.92%	88.18%	92.76%	93.82%	87.65%	93.15%	92.60%

[Back to Top](#)

PARTS FOR MILITARY RIFLES (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Australia	11,484,524	107,640	127,688	280,480	602,146	2,587,147	5,789,156	1,040,841	3,228,846	7,067,762
Israel	11,337,449	5,722	0	82,581	1,862,594	5,312,957	2,114,504	2,581,071	6,143,796	2,759,657
Netherlands	8,052,687	14,050	6,492	78,024	2,533,992	2,600,135	1,713,512	3,256,827	2,988,706	1,807,154
Mexico	7,238,569	34,834	0	0	268,467	133,906	3,201,925	1,058,117	168,595	6,011,857
Germany	6,372,315	246,271	34,071	0	2,596,715	492,617	1,727,149	3,415,321	1,145,245	1,811,749
Thailand	5,045,728	0	12,476	60,950	1,165,517	689,959	144,832	2,990,649	780,885	1,274,194
United Arab Emirates	4,852,506	0	0	3,821	82,376	986,723	577,816	90,476	1,069,041	3,692,989
Sweden	2,586,847	34,776	43,234	69,806	214,363	1,179,893	466,654	708,989	1,288,115	589,743
United Kingdom	2,455,550	4,272	9,423	4,590	634,523	643,089	410,274	804,646	935,035	715,869
Estonia	2,453,966	0	2,567	0	1,694,052	14,032	10,677	2,369,663	42,342	41,961
France	2,382,493	52,002	115,925	58,928	1,122,852	539,104	274,917	1,283,188	712,170	387,135
Ukraine	2,364,836	29,977	131,072	0	507,895	388,269	207,499	537,872	578,465	1,248,499
Korea, South	2,110,880	501,900	7,164	5,151	163,552	602,596	347,557	856,882	888,898	365,100
Denmark	2,014,001	7,665	17,910	7,727	605,110	255,675	461,968	1,037,524	412,904	563,573
New Zealand	1,951,177	9,772	4,341	2,682	98,671	653,429	1,114,394	131,400	661,172	1,158,605
Austria	1,737,553	0	17,964	52,325	22,898	81,533	1,061,048	22,898	646,835	1,067,820
Belgium	1,610,037	107,920	3,250	0	498,916	621,935	166,631	704,106	714,070	191,861
Bahrain	1,443,585	0	3,321	0	86,322	3,321	1,234,421	86,322	19,595	1,337,668
Finland	1,336,385	0	2,676	0	55,145	329,555	582,102	57,839	689,065	589,481
Poland	1,312,409	93,843	60,276	152,762	180,633	255,872	288,456	321,193	355,271	635,945
Turkey	1,307,722	0	0	0	262,500	77,613	173,497	265,800	752,157	289,765
Jordan	1,227,759	0	0	6,500	64,540	8,259	868,041	82,178	182,673	962,908
Italy	1,124,606	0	73,409	0	145,962	225,767	147,148	209,940	639,604	275,062
Hong Kong	901,072	48,548	29,305	110,790	152,110	200,044	247,541	250,762	352,577	297,733
Tunisia	805,902	0	0	3,247	0	132,375	66,800	0	132,375	673,527
Grand Total	85,510,558	1,299,192	702,564	980,364	15,621,851	19,015,805	23,398,519	24,164,504	25,528,437	35,817,617
Percent of All U.S. Exports	89.16%	84.23%	68.37%	85.85%	78.54%	87.54%	92.29%	86.59%	86.68%	92.91%

[Back to Top](#)

EasyExport Insights™

PARTS FOR MILITARY SHOTGUNS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Turkey	450,119	0	0	0	0	373,915	0	12,794	437,325	0
Japan	102,452	0	0	41,360	0	36,090	66,362	0	36,090	66,362
Hong Kong	79,608	0	0	0	0	0	0	0	0	79,608
Oman	32,846	0	32,846	0	0	32,846	0	0	32,846	0
Belgium	31,152	0	0	0	0	31,152	0	0	31,152	0
Singapore	29,822	0	0	0	0	0	14,797	0	0	29,822
Norway	18,782	0	0	0	0	0	0	13,695	0	5,087
Korea, South	17,892	0	0	0	17,892	0	0	17,892	0	0
United Kingdom	17,709	0	0	0	0	0	17,709	0	0	17,709
Sweden	17,646	0	0	0	0	0	17,646	0	0	17,646
Jordan	17,327	0	0	0	0	17,327	0	0	17,327	0
Australia	11,970	0	0	0	0	0	11,970	0	0	11,970
Germany	9,345	0	0	0	0	0	0	0	9,345	0
Ukraine	3,144	0	0	0	0	0	3,144	0	0	3,144
Grand Total	839,814	0	32,846	41,360	17,892	491,330	131,628	44,381	564,085	231,348
Percent of All U.S. Exports	100.00%	No Exports	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

[Back to Top](#)

EasyExport Insights™

AMMUNITION FOR RIFLES AND PISTOLS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Oct 17 - Sep 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	107,715,669	2,334,785	2,088,592	1,744,842	28,498,388	27,194,560	32,224,322	36,476,953	31,503,984	39,734,732
Afghanistan	68,939,284	0	1,013,760	6,891,296	6,231,556	9,561,937	42,149,468	7,357,630	19,132,544	42,449,110
Australia	50,453,206	711,059	437,093	2,076,492	14,190,712	14,326,732	13,723,069	17,607,575	16,032,530	16,813,101
India	37,325,400	0	3,453,273	0	15,322,859	3,497,226	19,600	33,796,304	3,509,496	19,600
Germany	32,865,328	877,394	889,553	347,199	8,203,784	11,112,058	9,297,382	9,143,249	12,388,280	11,333,799
Israel	31,322,623	2,980	0	568,659	9,545,464	7,564,848	5,352,702	16,855,724	8,505,587	5,961,312
Saudi Arabia	18,747,267	0	7,883	1,436,571	3,332	2,238,862	5,568,886	11,130	8,323,691	10,412,446
United Kingdom	18,407,866	89,057	433,756	958,248	3,032,734	4,686,036	5,446,076	4,484,844	5,545,436	8,377,586
France	16,211,624	134,551	866,355	415,367	2,754,605	4,328,050	7,096,018	3,064,652	4,876,704	8,270,268
Belgium	16,002,333	198,906	29,344	184,058	2,472,609	4,400,484	3,520,916	4,483,748	6,268,914	5,249,671
Mexico	14,509,886	0	85,151	0	1,352,283	3,415,399	3,565,071	1,370,343	6,650,573	6,488,970
Philippines	11,948,450	0	9,832	3,689,440	44,841	68,073	3,817,495	348,704	6,029,227	5,570,519
Norway	9,249,826	36,586	107,504	441,333	1,519,841	1,892,518	5,041,349	1,652,063	2,293,005	5,304,758
Thailand	8,877,997	35,305	114,643	67,197	6,536,084	826,753	632,435	6,967,324	1,154,188	756,485
New Zealand	8,746,256	0	0	673,270	1,636,016	1,835,875	2,851,125	2,570,724	2,727,284	3,448,248
South Africa	6,872,792	234,893	328,583	54,045	1,313,532	2,431,728	1,671,308	2,090,741	2,756,842	2,025,209
Denmark	6,830,242	298,099	28,755	400,182	914,442	1,400,401	3,810,539	1,230,056	1,540,396	4,059,790
Sweden	6,662,026	0	11,445	1,526,302	1,029,895	1,058,630	1,702,144	1,558,845	2,106,629	2,996,552
United Arab Emirates	6,614,747	3,937,204	7,885	0	5,161,774	385,430	696,316	5,356,853	529,704	728,190
Japan	5,754,167	23,185	52,001	176,548	979,301	799,938	1,203,368	2,400,497	1,219,877	2,133,793
Hong Kong	5,356,279	0	0	0	47,309	1,379,142	2,147,630	797,299	2,274,940	2,284,040
Spain	5,207,120	65,316	0	300,272	814,062	1,311,140	1,743,210	1,688,334	1,775,576	1,743,210
Netherlands	5,160,208	0	85,167	576,144	1,745,028	277,713	2,031,995	2,290,305	837,908	2,031,995
Turkey	4,988,154	0	0	15,800	2,120,014	491,891	1,326,618	3,142,319	519,217	1,326,618
Poland	4,959,863	359,240	73,468	206,000	781,282	1,153,791	993,727	1,560,928	1,886,755	1,512,180
Grand Total	509,728,613	9,338,560	10,124,043	22,749,265	116,251,747	107,639,215	157,632,769	168,307,144	150,389,287	191,032,182
Percent of All U.S. Exports	87.51%	90.59%	89.18%	88.02%	86.79%	87.27%	89.53%	86.08%	87.52%	88.79%

[Back to Top](#)

EasyExport Insights™

AMMUNITION FOR SHOTGUNS (US Dollars) SEPTEMBER 2020

Top 25 Countries	Trailing 36 Mo Sep 17 - Aug 20	Current Month			Year to Date			Trailing 12 Months		
		2020	2019	2018	2020	2019	2018	2020	2019	2018
Canada	34,789,390	1,104,578	729,919	627,964	8,764,875	10,222,563	9,723,454	11,169,614	12,259,043	11,360,733
Australia	9,667,271	324,174	184,527	471,573	3,573,638	2,837,903	1,896,313	4,332,554	3,248,997	2,085,720
Korea, South	2,371,446	0	29,281	0	482,526	386,054	370,624	1,469,839	386,054	515,553
Japan	2,264,951	12,526	94,821	253,964	460,942	654,838	856,196	610,387	673,892	980,672
Israel	1,529,794	39,647	6,750	12,173	221,332	789,526	33,487	237,832	1,158,989	132,973
Jordan	1,486,612	0	973,618	0	0	1,035,850	443,700	7,062	1,035,850	443,700
Belgium	1,216,976	12,855	0	28,283	269,369	240,101	295,985	415,214	429,844	371,918
Greece	1,085,873	0	0	0	374,188	379,253	314,843	374,188	379,253	332,432
Mexico	825,296	0	0	0	163,472	268,645	279,540	166,132	268,645	390,519
Italy	767,661	0	99,031	15,600	233,374	176,720	329,173	243,829	190,400	333,432
Chile	685,584	0	0	22,670	104,784	219,824	108,770	104,784	472,030	108,770
Germany	604,489	5,053	22,185	46,595	62,751	116,377	166,505	75,104	296,170	233,215
Portugal	556,847	0	201,539	0	38,001	201,539	0	69,142	413,147	74,558
Spain	553,093	0	0	6,249	153,333	160,788	184,165	208,140	160,788	184,165
United Arab Emirates	528,092	0	0	0	218,402	23,728	43,230	342,369	142,493	43,230
France	505,683	0	10,080	0	47,695	267,995	135,355	55,017	282,596	168,070
Jamaica	498,061	39,196	0	0	158,306	131,321	152,982	182,858	162,221	152,982
Sweden	486,210	0	0	0	16,875	56,120	6,750	131,875	302,910	51,425
Thailand	430,972	0	0	0	0	222,268	0	208,704	222,268	0
Trinidad and Tobago	398,733	0	0	0	38,682	52,351	29,319	177,561	52,351	168,821
Panama	374,649	0	0	0	110,492	0	67,767	219,384	30,737	124,528
Honduras	322,800	0	0	0	0	0	161,400	0	161,400	161,400
Hong Kong	322,207	0	0	80,000	0	0	199,568	8,280	114,359	199,568
New Zealand	316,837	0	0	31,919	129,767	37,036	99,468	138,092	37,036	141,709
Indonesia	312,135	0	0	0	73,800	2,536	0	73,800	2,536	235,799
Grand Total	62,901,662	1,538,029	2,351,751	1,596,990	15,696,604	18,483,336	15,898,594	21,021,761	22,884,009	18,995,892
Percent of All U.S. Exports	93.54%	92.24%	96.68%	94.45%	93.22%	94.21%	94.40%	92.41%	93.73%	94.60%

[Back to Top](#)

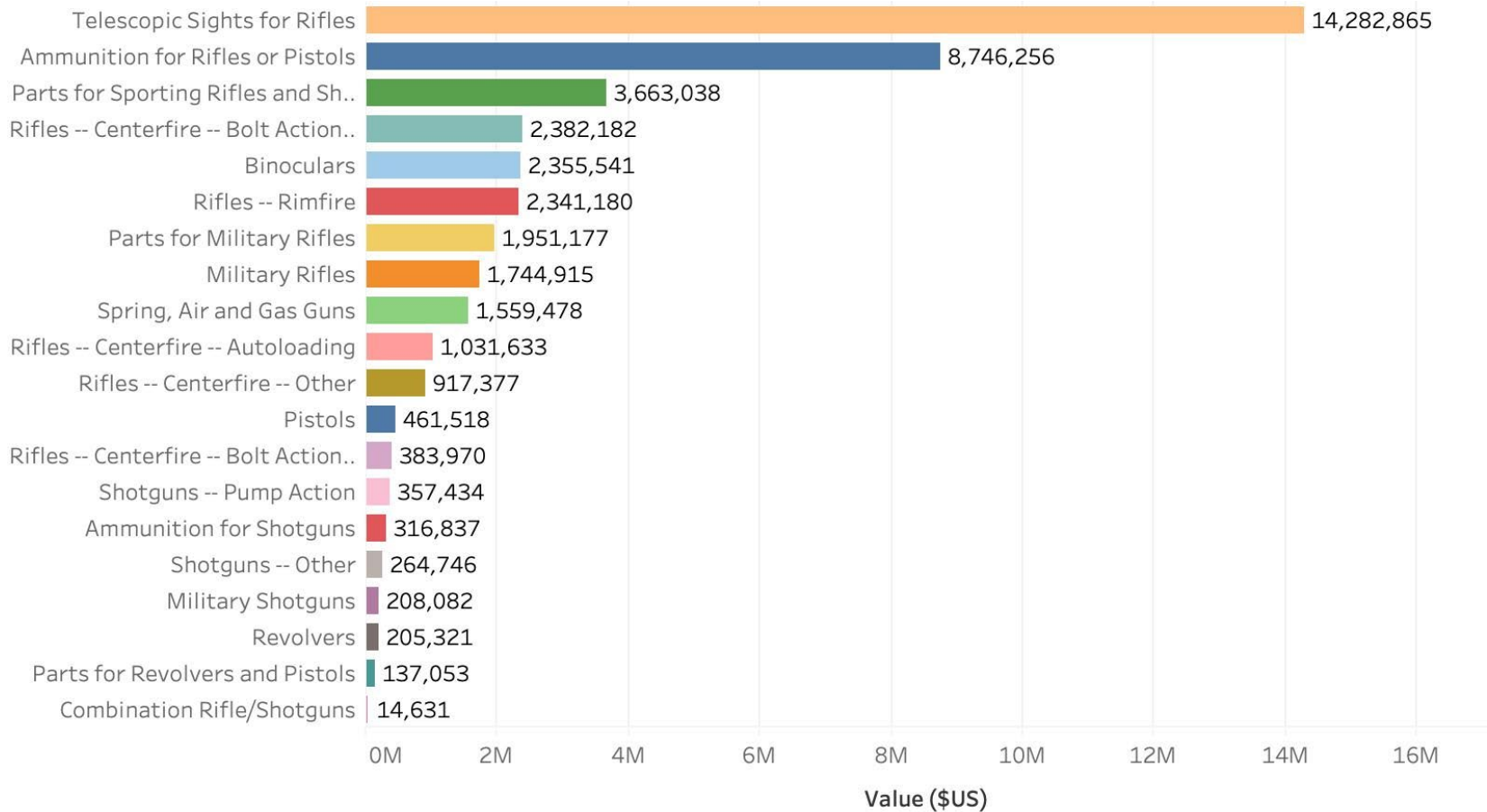
EXPORTS TO NEW ZEALAND (US Dollars)
SEPTEMBER 2020

Products	Current Month			Year to Date			Trailing 12 Months			Trailing 3 Year Annual Average
	2020	2019	2018	2020	2019	2018	2020	2019	2018	
Handguns										
Pistols	0	6,727	18,718	44,950	119,393	106,319	86,852	225,076	149,590	153,839
Revolvers	0	52,034	7,795	26,976	21,418	22,193	61,781	106,983	36,557	68,440
Sporting Rifles										
Rifles -- Centerfire -- Autoloading	0	0	72,753	269,800	191,874	223,342	269,800	347,358	414,475	343,878
Rifles -- Centerfire -- Bolt Action -- single shot	0	33,519	0	119,619	16,791	29,358	146,698	54,259	183,013	127,990
Rifles -- Centerfire -- Bolt Action -- other	31,977	52,154	61,483	558,835	484,766	406,926	1,003,932	718,000	660,250	794,061
Rifles -- Centerfire -- Other	0	0	0	243,259	197,470	166,745	526,832	205,870	184,675	305,792
Rifles -- Rimfire	91,545	72,846	114,550	704,335	468,705	322,447	1,157,918	586,741	596,521	780,393
Sporting Shotguns										
Shotguns -- Pump Action	0	0	0	42,508	38,810	140,011	67,471	71,865	218,098	119,145
Shotguns -- Other	0	0	0	94,441	110,823	18,672	106,589	128,449	29,708	88,249
Combination Rifle/Shotguns	0	3,222	0	0	0	5,409	6,000	3,222	5,409	4,877
Military Rifles and Shotguns										
Military Rifles	770,712	27,287	2,850	121,017	676,940	139,611	891,729	704,227	148,959	581,638
Military Shotguns	0	0	187,044	21,038	0	0	21,038	0	187,044	69,361
Spring, Air and Gas Guns										
Spring, Air and Gas Guns	24,381	32,613	3,452	183,103	399,299	559,224	354,798	525,733	678,947	519,826
Optics										
Binoculars	76,950	202,798	36,225	401,785	426,744	278,223	649,216	1,227,342	478,983	785,180
Telescopic Sights for Rifles	298,261	271,530	260,223	1,560,908	1,925,168	2,322,224	2,406,958	2,873,819	9,002,088	4,760,955
Parts										
Parts for Revolvers and Pistols	3,335	0	0	27,507	39,539	49,426	36,725	50,902	49,426	45,684
Parts for Sporting Rifles and Shotguns	49,373	60,724	165,835	682,198	394,458	1,003,408	1,349,795	759,347	1,553,896	1,221,013
Parts for Military Rifles	9,772	4,341	2,682	98,671	649,088	1,111,712	131,400	661,172	1,158,605	650,392
Ammunition										
Ammunition for Shotguns	0	0	31,919	129,767	37,036	67,549	138,092	37,036	141,709	105,612
Ammunition for Rifles or Pistols	0	0	673,270	1,636,016	1,835,875	2,177,855	2,570,724	2,727,284	3,448,248	2,915,419
Grand Total	1,356,306	819,795	1,638,799	6,966,733	8,034,197	9,150,654	11,984,348	12,014,685	19,326,201	14,441,745

[Back to Top](#)

EXPORTS TO NEW ZEALAND (US Dollars)
SEPTEMBER 2020

US Exports to New Zealand -- Last 36 Months



[Back to Top](#)

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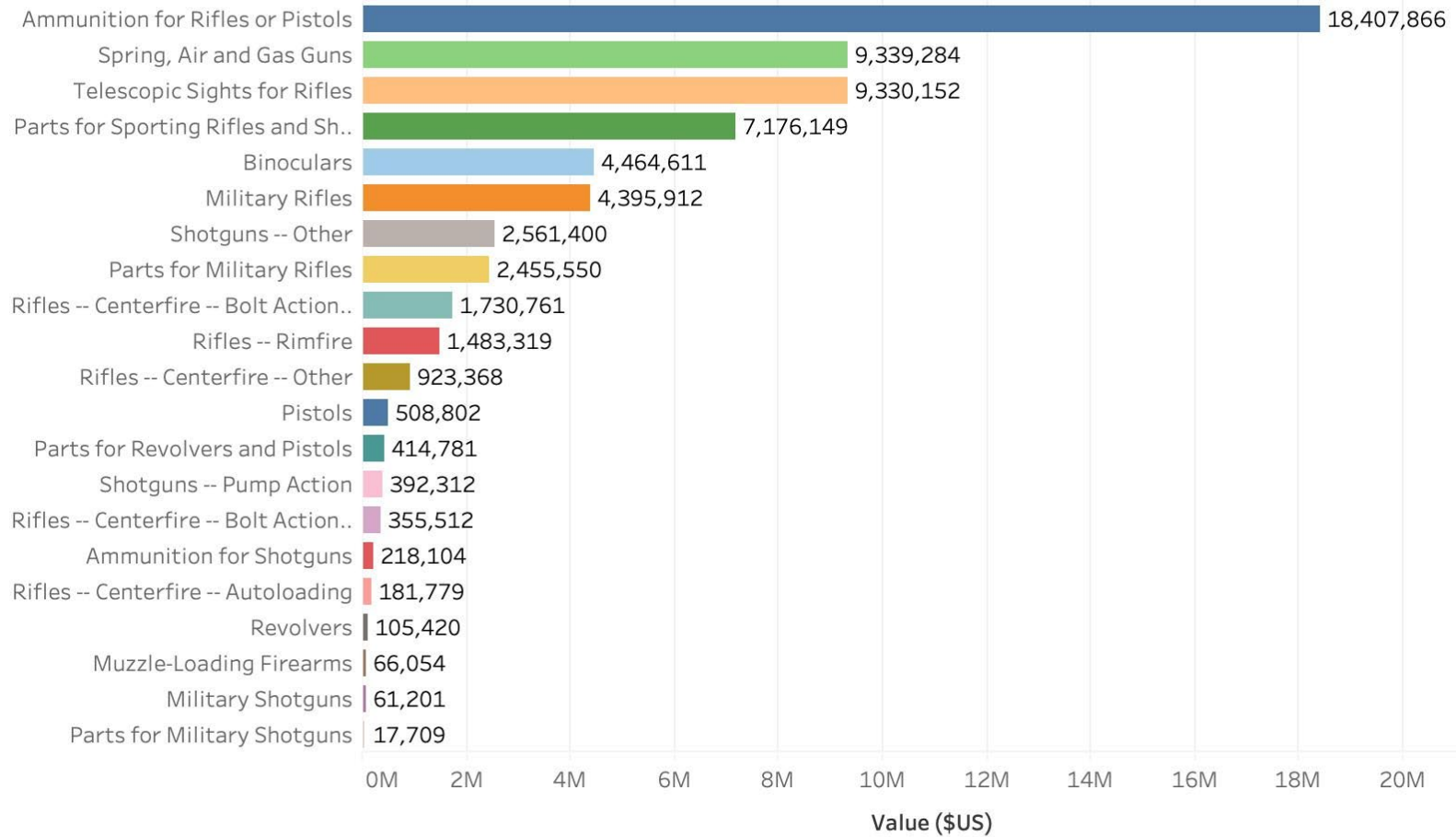
EXPORTS TO THE UNITED KINGDOM (US Dollars) SEPTEMBER 2020

Products	Current Month			Year to Date			Trailing 12 Months			Trailing 3 Year Annual Average
	2020	2019	2018	2020	2019	2018	2020	2019	2018	
Handguns										
Pistols	4,088	11,109	0	26,804	69,032	298,338	45,985	136,569	326,248	169,601
Revolvers	0	0	3,750	31,019	26,547	31,911	42,712	30,797	31,911	35,140
Sporting Rifles										
Rifles -- Centerfire -- Autoloading	0	0	0	65,781	30,963	41,307	65,781	42,719	73,279	60,593
Rifles -- Centerfire -- Bolt Action -- single shot	0	7,700	14,666	7,908	34,269	143,093	21,611	61,361	272,540	118,504
Rifles -- Centerfire -- Bolt Action -- other	0	21,391	7,450	177,699	360,443	528,302	442,904	731,747	556,110	576,920
Rifles -- Centerfire -- Other	30,588	0	12,455	159,790	177,049	283,918	274,523	326,747	322,098	307,789
Rifles -- Rimfire	39,074	27,270	23,347	237,539	294,931	459,182	495,989	455,405	531,925	494,440
Sporting Shotguns										
Shotguns -- Pump Action	0	14,595	0	146,023	75,849	84,082	146,023	99,957	146,332	130,771
Shotguns -- Other	7,500	62,000	11,270	384,869	469,637	812,212	1,079,765	584,832	896,803	853,800
Military Rifles and Shotguns										
Military Rifles	0	33,010	0	702,303	1,951,687	1,273,979	926,228	2,125,278	1,344,406	1,465,304
Military Shotguns	0	13,024	0	5,904	13,024	42,273	5,904	13,024	42,273	20,400
Muzzle-Loading Firearms										
Muzzle-Loading Firearms	0	0	0	9,000	0	43,698	22,356	0	43,698	22,018
Spring, Air and Gas Guns										
Spring, Air and Gas Guns	152,999	204,253	165,185	2,682,163	2,209,930	1,951,910	3,527,673	2,991,168	2,820,443	3,113,095
Optics										
Binoculars	64,814	129,264	178,693	1,112,363	966,063	1,347,554	1,341,105	1,278,436	1,845,070	1,488,204
Telescopic Sights for Rifles	104,935	287,997	270,482	1,779,036	2,130,446	3,030,340	2,207,417	2,774,558	4,348,177	3,110,051
Parts										
Parts for Revolvers and Pistols	41,088	0	0	187,886	56,912	27,309	198,930	163,019	52,832	138,260
Parts for Sporting Rifles and Shotguns	97,677	151,232	92,949	1,688,760	1,862,710	1,823,141	2,133,445	2,456,810	2,585,894	2,392,050
Parts for Military Rifles	4,272	9,423	4,590	638,795	643,089	410,274	804,646	935,035	715,869	818,517
Parts for Military Shotguns	0	0	0	0	0	17,709	0	0	17,709	5,903
Ammunition										
Ammunition for Shotguns	0	18,017	17,904	44,847	98,005	21,654	87,391	109,059	21,654	72,701
Ammunition for Rifles or Pistols	89,057	433,756	958,248	3,032,734	4,686,036	5,446,076	4,484,844	5,545,436	8,377,586	6,135,955
Grand Total	636,092	1,424,041	1,760,989	13,121,223	16,156,622	18,118,262	18,355,232	20,861,957	25,372,857	21,530,015

[Back to Top](#)

EXPORTS TO UNITED KINGDOM (US DOLLARS)
SEPTEMBER 2020

US Exports to the United Kingdom -- Last 36 Months



[Back to Top](#)

Sources of Our Data

EasyExport Insights™ *Monthly Reports* are derived from data published monthly by the U.S. Census Bureau and available [here](#).

The 2020 Schedule B classification list can be found [here](#). The Schedule B product categories covered in our monthly reports are as follows:

Product Category	Schedule B No.
Handguns	
Pistols	9302.00.0040 9302.00.0090
Revolvers	9302.00.0020
Sporting Rifles	
Centerfire – Autoloading	9303.30.7010
Centerfire – Bolt Action – Single-Shot	9303.30.7012
Centerfire – Bolt Action – Other	9303.30.7017
Centerfire – Other	9303.30.7025
Rimfire	9303.30.7030
Sporting Shotguns	
Shotguns – Pump Action	9303.20.0030
Shotguns -- Other	9303.20.0035
Combination Rifle-Shotguns	9303.20.0080
Military Rifles and Shotguns	
Military Rifles	9301.90.3000
Military Shotguns	9301.90.6000
Muzzle-Loading Firearms	
Muzzle-Loading Firearms	9303.10.0000
Spring, Air and Gas Guns	
Spring, Air and Gas Guns	9304.00.0000
Optics	
Telescopic Sights for Rifles	9013.10.2000
Binoculars	9005.10.0040 9005.10.0080

Product Category	Schedule B No.
Parts	
Parts for Revolvers and Pistols	9305.10.0010 9305.10.0090
Parts for Sporting Rifles and Shotguns	9305.20.1000 9305.20.9000
Parts for Military Rifles	9305.91.1000
Parts for Military Shotguns	9305.91.2000
Ammunition	
Ammunition for Rifles and Pistols	9306.30.4110 9306.30.4120
Ammunition for Shotguns	9306.21.0000

In our *Monthly Reports* for individual product categories, we rank markets by total exports over the preceding 36 months. Annual exports can fluctuate significantly, so we believe that a three-year look-back provides a truer picture of countries' relative rankings as export markets for U.S. firearms and related products.

Please see pages 2-4 for a discussion of issues relating to the Schedule B data for Canada.

[Back to Top](#)